



# Company Profile

Nippon Koei Co., Ltd. established in 1946, specializes in engineering consulting and electric power engineering. Since its foundation, the Company has adhered to a policy of contributing to society through technology.

Our engineering consulting services, provided by the Consulting Administration Group, draws on the technical expertise of specialists in diverse fields. Since our first overseas venture, a hydroelectric power project in Myanmar in 1954, we have participated in a broad variety of sophisticated development projects worldwide.

The Engineering Administration Group spearheads the Company's electric power engineering business. Here, we provide a complete engineering package, from surveys and designs to the installation of a wide range of equipment, including power stations and substations, transmission lines, and end-user equipment. We are active both in Japan and overseas.

Committed to responsible corporate citizenship, Nippon Koei and its employees dedicate their efforts to creating comfortable living environments for people around the world.

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# Financial Highlights

## Consolidated

	Millions of Yen		Thousands of U.S. Dollars
	<b>3-month</b>	12-month	<b>3-month</b>
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Net sales .....	¥ 6,897	¥72,412	\$ 69,956
Net (loss) income .....	(1,914)	2,850	(19,414)
Net (loss) income per share (yen/dollars) .....	(25.35)	37.76	(0.26)
As of June 30 and March 31, 2013			
Total assets .....	71,451	84,795	724,729
Equity .....	43,671	46,929	442,956

## Nonconsolidated

	Millions of Yen		Thousands of U.S. Dollars
	<b>3-month</b>	12-month	<b>3-month</b>
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Net sales .....	¥ 5,326	¥55,507	\$ 54,022
Net (loss) income .....	(1,233)	2,154	(12,506)
Net (loss) income per share (yen/dollars) .....	(16.33)	28.54	(0.17)
As of June 30 and March 31, 2013			
Total assets .....	66,340	75,510	672,888
Equity .....	40,933	42,495	415,184

- Notes: 1. Per share amounts are based on the weighted average number of shares outstanding during each period.  
2. The dollar amounts in this report represent translations of yen, for convenience only, at the rate of ¥98.59 = US\$1, the rate of exchange at June 30, 2013.  
3. The Company, in accordance with the resolution of the 68th general shareholders' meeting held on June 27, 2013, changed its fiscal year-end from the previous March 31 to June 30. Consequently, the current fiscal year under review represents an irregular 3-month accounting period from April 1, 2013 to June 30, 2013.

# Consolidated Business Report for Fiscal Period from April 1 to June 30, 2013

## 1. Overview of Performance and Cash Flows

Due to the change of the fiscal year-end, the consolidated fiscal period under review is an irregular 3-month accounting period, and thus no comparative information with the previous fiscal year has been stated.

### (1) Performance

The Company, in accordance with the resolution of the 68th general shareholders' meeting held on June 27, 2013, changed its fiscal year-end from the previous March 31 to June 30. Consequently, the current consolidated fiscal period under review represents an irregular 3-month (consolidated) accounting period from April 1, 2013 to June 30, 2013.

In conjunction with this change, increases (decreases) in business results have been stated in comparison with the first quarter (the 3-month period from April 1, 2012 to June 30, 2012) of the previous fiscal year rather than with the full fiscal year (from April 1, 2012 to March 31, 2013).

During the 3-month consolidated fiscal period under review, the Japanese economy exhibited obvious signs of recovery, thanks to strong public investment projects buoyed by demand related to reconstruction efforts from the Great East Japan Earthquake, the implementation of extensive monetary easing policies and growing personal consumption and exports in the wake of rising stock prices and yen depreciation.

The Nippon Koei Group's domestic consulting operations remained healthy, following the execution of the large supplementary budget (fiscal year ended March 31, 2013) consisting chiefly of reconstruction projects and disaster prevention measures, as well as the passing of the budget for the fiscal year ending June 30, 2014, which assigned the highest priority to economic recovery. Our overseas operations also benefited from an increase in the Official Development Assistance (ODA) budget and growing demand for infrastructure projects in Asia and other developing countries. In our electric power engineering operations, business conditions continued to be harsh as business conditions of electric power companies remained under pressure and reductions were made in budgets for new capital expenditure and repair works due to through management rationalization.

Against this backdrop, the Group, under the Medium-term Management Plan (From April 2012 to June 2015), which sets as its basic policies (1) enhancement of global operations, and (2) exploration and formulation of new business domains, continued to maintain the current scale of its existing operations while assuredly engaging in new initiatives including "the development and management of oversea bases and the introduction of multi-domestic operations," "the enhancement of the existing business sectors and expansion of business domains," and "the exploration of new business models including new initiatives in business operations," in addition to steadily putting new and necessary measures into practice in order to bridge the gap between plan and reality. Additionally, in order to achieve our initiative of "assurance of work-life balance," we have steadily been making efforts to raise productivity by such means as changing the fiscal year-end.

As a result, for the 3-month period ended June 30, 2013, consolidated orders received increased 10.8% to ¥21,948 million, while consolidated sales grew 9.8% to ¥6,897 million.

In terms of profit, ordinary loss increased by ¥491 million to ¥3,157 million, and net loss increased by ¥103 million to ¥1,914 million for the 3-month period ended June 30, 2013.

As the Company's consolidated sales are concentrated in March of each year and are thus subject to seasonal fluctuations, the consolidated sales for the current irregular 3-month accounting period have also been subject to such seasonal influences. Additionally, as expenses including selling, general and administrative expenses are incurred more or less equally throughout the year, losses were recorded in both ordinary income (loss) and net income (loss) for the 3-month fiscal period under review.

The performance for each segment is outlined below.

### Domestic Consulting Operations

While orders remained firm, as stated above, we proactively engaged in post-quake reconstruction efforts, in addition to receiving constant orders in the disaster prevention field including research and examination of deep-seated landslide areas (research for formulating countermeasures against earthquakes and landslides) and the transportation related field including roads and bridges. As a result, for the 3-month period ended June 30, 2013, orders received rose 19.8% to ¥13,374 million, while sales fell 0.8% to ¥1,354 million. Ordinary loss totaled ¥2,450 million, up ¥95 million.

## Overseas Consulting Operations

The Company continued to pursue global expansion and while successfully bidding for various overseas projects including the railway project in Mongolia, orders received in the 3-month fiscal period under review failed to reach the levels of the first quarter of the previous fiscal year, which was characterized by steep growth backed by orders of large projects received, and as a result, orders received in the 3-month fiscal period under review decreased 13.6% to ¥5,461 million while sales increased 44.4% to ¥2,864 million. Ordinary loss came to ¥748 million, up ¥334 million.

## Power Engineering Operations

While harsh conditions prevailed among the electric power companies, as stated above, the Company stepped up its sales efforts in the rapidly growing hydraulic power generation market both in Japan and overseas, resulting in the receipt of orders such as a full scale renewal of an hydraulic power plant complying to the fixed-price purchasing system from a new domestic customer, and a technical support project relating to hydraulic power generation from South Korea. Orders received rose 34.6% to ¥3,108 million while sales fell 10.3% to ¥2,353 million for the 3-month period ended June 30, 2013. Ordinary loss was up ¥79 million to ¥103 million.

## Real Estate Leasing Operations

Sales from our real estate leasing operations increased 0.9% to reach ¥283 million, while ordinary profit fell ¥9 million to ¥210 million for the 3-month period ended June 30, 2013.

## (2) Cash Flows

The Company, in accordance with the resolution of the 68th general shareholders' meeting held on June 27, 2013, changed its fiscal year-end from the previous March 31 to June 30. Consequently, the consolidated fiscal period under review represents an irregular 3-month (consolidated) accounting period from April 1, 2013 to June 30, 2013.

In conjunction with this change, increases (decreases) in cash flows have been stated in comparison with the first quarter (the 3-month period from April 1, 2012 to June 30, 2012) of the previous fiscal year rather than with the full fiscal year (from April 1, 2012 to March 31, 2013).

Cash and cash equivalents at the end of the fiscal period under review totaled ¥11,614 million, increasing ¥3,249 million over the first quarter of the previous fiscal year. The factors behind this increase included the following.

Net cash provided by operating activities totaled ¥14,357 million (compared to a net inflow of ¥15,223 million during the first quarter of the previous fiscal year). This was due to factors that increase cash outweighing factors that decrease cash, namely the increase of ¥24,658 through the collection of trade accounts receivable, despite the reporting of ¥3,157 million in loss before income taxes and minority interests.

Net cash used in investing activities totaled ¥772 million (compared to a net outflow of ¥327 million during the first quarter of the previous fiscal year). This was due primarily to payments of loans receivable and the purchase of fixed assets.

Net cash used in financing activities amounted to ¥8,539 million (compared to a net outflow of ¥12,421 million during the first quarter of the previous fiscal year). This was due primarily to repayments of short-term borrowings.

The table below shows trends in cash flow-related indicators for the Group.

Reference: Trends in Cash Flow-related Indicators

	Fiscal Year Ended March 2010	Fiscal Year Ended March 2011	Fiscal Year Ended March 2012	Fiscal Year Ended March 2013	Fiscal Period Ended June 2013
Capital-to-asset ratio (%) .....	53.8	58.1	54.5	55.0	60.8
Capital-to-asset ratio on market value basis (%) .....	27.5	32.0	27.4	34.5	39.2
Interest-bearing debt-to-cash flow ratio (annual) .....	9.5	1.6	—	3.1	0.2
Interest coverage ratio (times) .....	9.8	52.3	—	73.7	1,519.0

Capital-to-asset ratio: shareholders' equity / total assets  
 Capital-to-asset ratio on market value basis: market capitalization / total assets  
 Interest-bearing debt-to-cash flow ratio: interest-bearing debts / cash flow  
 Interest coverage ratio: cash flow / interest payment

- Notes: 1. All figures are calculated on the basis of consolidated financial figures.  
 2. Market capitalization is computed on the basis of the number of shares issued, excluding treasury stocks.  
 3. Cash flow here means operating cash flow.  
 4. Interest-bearing debt here comprises all debts included in the balance sheet on which interest is paid.  
 5. The interest-bearing debt-to-cash flow and interest coverage ratios for the fiscal year ended March 31, 2012, were negative as indicated by "—."  
 6. Due to the change to the fiscal year-end, the consolidated fiscal period under review is an irregular 3-month accounting period. Accordingly, the interest-bearing debt-to-cash flow ratio and interest coverage ratio are based on cash flows and interest payments for the 3-month period.

## 2. Production, New Orders and Sales

The Company, in accordance with the resolution of the 68th general shareholders' meeting held on June 27, 2013, changed its fiscal year-end from the previous March 31 to June 30. Consequently, the consolidated fiscal period under review represents an irregular 3-month (consolidated) accounting period from April 1, 2013 to June 30, 2013.

Accordingly, increases (decreases) have been stated in comparison with the first quarter (the 3-month period from April 1, 2012 to June 30, 2012) of the previous fiscal year.

### (1) New Orders

Business Segment	This 3-month Consolidated Fiscal Period (Millions of yen)	Change on First Quarter of Previous Year (%)
New Orders		
Domestic consulting operations .....	¥13,374	19.8
Overseas consulting operations .....	5,461	(13.6)
Power engineering operations .....	3,108	34.6
Other business operations .....	5	(52.1)
<b>Total new orders</b> .....	<b>21,948</b>	<b>10.8</b>
Outstanding orders		
Domestic consulting operations .....	25,248	13.8
Overseas consulting operations .....	36,758	(3.9)
Power engineering operations .....	6,332	(2.6)
Other business operations .....	5	85.8
<b>Total orders on hand</b> .....	<b>¥68,343</b>	<b>2.1</b>

- Notes: 1. Figures above do not include consumption tax.  
 2. The above figures are related to transactions with non-Group organizations; they do not include internal transactions between Group segments or the transfer amounts involved.

### (2) Sales Performance

Business Segment	This 3-month Consolidated Fiscal Period (Millions of yen)	Change on First Quarter of Previous Year (%)
Domestic consulting operations .....	¥1,354	(0.8)
Overseas consulting operations .....	2,863	44.4
Power engineering operations .....	2,353	(10.3)
Real estate leasing operations .....	283	0.9
Other business operations .....	44	31.5
<b>Total sales</b> .....	<b>¥6,897</b>	<b>9.8</b>

- Notes: 1. Production status is not stated due to difficulties in defining consolidated group production performance.  
 2. Transactions between business segments are offset and eliminated.  
 3. Amounts above do not include consumption tax.  
 4. Sales to major customers as a proportion of total sales are given as follows.

Customer	This 3-month Consolidated Fiscal Period		Previous Consolidated Fiscal Year	
	Amount (Millions of yen)	Proportion (%)	Amount (Millions of yen)	Proportion (%)
Tokyo Electric Power Company, Incorporated .....	¥873	12.7	¥8,470	11.7
Japan International Cooperation Agency .....	508	7.4	8,474	11.7
Government of Vietnam .....	386	5.6	1,614	2.2

### 3. Future Challenges

#### (1) Management Policy

The Nippon Koei Group takes the management philosophy “Act with integrity & Contribute to society through technology and engineering.” Guided by the slogan “Challenging mind, Changing dynamics,” the Group is aiming to realize its management philosophy.

Looking ahead, under this management philosophy and slogan, we see that reconstruction demand related to the Great East Japan Earthquake is merely temporary and that the growth of emerging markets in Asia and other parts of the world is expected to fuel demand for overseas infrastructure construction. Working against this backdrop, we will continue to make further inroads into the global market. Accordingly, while maintaining a secure technical foundation in Japan (construction consulting and engineering businesses), the Group will focus on the expanding infrastructure development market in emerging markets to significantly expand its businesses. On the other hand, to attain sustainable growth, the overseas bases should take the initiative of exploring and forming new business domains. In line with this long-term goal, the NK Group has been addressing the key challenges listed below, based on the three-year Medium-Term Management Plan (from April 2012 to June 2015).

- (1) Development and management of overseas bases (introduction of multi-domestic management)
- (2) Enhancement of the existing business sectors and expansion of business domains
- (3) Exploration of new business models including new initiatives in project management
- (4) Enhancement of the work-life balance

In view of the Medium-Term Management Plan, we will address the key challenges in the next fiscal year (from July 2013 to June 2014).

#### 1) Development and management of overseas offices and/or group companies (introduction of multi-domestic management)

Overseas offices and/or group companies will be established and/or enhanced in the four major markets (Asia, the Middle East and North Africa, Latin America, and Sub-Saharan Africa). The sales structure will be built around region-based marketing with appropriate levels of responsibility and authority granted to local bases, in an effort to aggressively engage the non-ODA market in addition to the current ODA market.

#### 2) Enhancement of the existing business sectors and expansion of business domains

In response to drastic changes occurring in the existing business sectors where the Group operates, we intend to identify business domains to expand each business operation, develop technologies, and employ, train and strengthen human resources, in a bid to steadily expand our businesses. Specifically, our domestic consulting operations will focus on disaster recovery projects and infrastructure management operations, while overseas

consulting operations will concentrate on urban development projects in emerging countries and power engineering operations will direct efforts to expanding the mechanical and electrical consulting operation.

### **3) Exploration of new business models including new initiatives in project management**

We have designated water power generation as our key new business model and will promote this business through increased cross-departmental cooperation.

### **4) Enhancement of the work-life balance**

We will review the current working environment through company-wide initiatives led by the Work-Life Balance Promotion Committee to improve the balance between work and other aspects of employees' lives.

Based on the above policies, the Group will proactively engage in business operations and address these issues in an effort to improve our performance further.

## **(2) Basic Policy Governing Corporate Decision-Makers on Financial Affairs and Operations**

Our basic policy governing corporate decision-makers on financial affairs and operations (Governance Principles) is as detailed below.

### **1) Governance Principles**

As a publicly listed company allowing its shares to be traded freely, we believe that whether or not we will sell shares in response to a particular person's attempt to acquire a large number of shares (an attempt to acquire a large number of shares) should be determined ultimately by our shareholders.

However, we are proud of our company's track record as a good corporate citizen. The Company has been charged with fulfilling a social mission and public works projects, including construction consulting. The power of our brand is backed by a wide range of technological expertise, years of experience, and a rock-solid performance record. It would be impossible to manage the Company, improve its corporate value, or bring profit to its shareholders without a good understanding of everything the brand stands for or without the relationship of mutual trust that has been built between the Company and its customers, employees, suppliers, and other stakeholders in Japan and abroad.

We believe that, in the event of a takeover bid, any party attempting to acquire a large number of shares (the bidder) should provide shareholders with all the information necessary for them to make a sound decision.

### **2) Special measures for realization of the Basic Policy**

At the Company, we implement the following special measures in line with the Governance Principles described in 1) above.

#### **(i) Medium-term goals**

Our medium-term goals and specific measures under our Medium-Term Management Plan are as described in the section entitled "(1) Management Policy."

#### **(ii) Enhancing corporate governance**

Working to boost the corporate value of the Company and the Group as a whole, we are continually improving corporate governance by strengthening management oversight, ensuring transparency, and establishing a system that will enable us to quickly perform our operations. We also focus on compliance as well as risk management to enhance the effectiveness of internal controls and have adopted a corporate auditor system. The Board of Directors provides oversight of our operations, while the Board of Corporate Auditors audits the directors' activities.

### **3) Preventing an undesirable takeover in accordance with the Basic Policy**

In line with the Governance Principles described in 1) above, we maintain an anti-takeover policy (hereinafter the "Policy on Substantial Acquisition of Shares") that is intended to prevent undesirable control over decisions on our financial and operational policies. The Policy on Substantial Acquisition of Shares generally applies to any bidder attempting to acquire a large number of Nippon Koei shares in a bid to control 20% or more of the voting rights held by a certain group of shareholders or acquiring enough shares to change the balance of power to ensure that a certain group of shareholders has 20% or more of the voting rights. The Policy requires the bidder to (1) provide the Board of Directors with all relevant information including written notification

declaring his/her exact intentions in advance, and (2) begin purchasing shares only after the elapse of a tender assessment period to be specified by the Company's Board of Directors.

The Policy on Substantial Acquisition of Shares was first introduced upon resolution by the Board of Directors in May 2006, after which the Board voted to partially revise and continue it in June 2007. The Policy was later partially revised upon approval of shareholders at the 63rd general shareholders' meeting held in June 2008, and was again partially revised upon approval of shareholders at the 66th general shareholders' meeting held in June 2011 and at the 69th general shareholders' meeting held in June 2014.

The details of the Policy on Substantial Acquisition of Shares have been made available on the Company website (<http://www.n-koei.co.jp/>).

#### **4) Board of Directors' decision concerning the measures described in 2) and 3) above and the reason**

The measures described in 2) above are in line with the Governance Principles described in 1) above, since they were implemented for the purpose of enhancing corporate value and carried out in the common interests of our shareholders. These measures emphasize protecting the interests of our shareholders over protecting the corporate directors from being replaced.

The measures described in 3) above (the Policy on Substantial Acquisition of Shares) are in line with the Governance Principles described in 1) above. It protects the interests of our shareholders over protecting the corporate directors from being replaced in the following ways:

- a. The Policy on Substantial Acquisition of Shares meets the three basic requirements set forth in the Guidelines Regarding Takeover Defense for the Purposes of Protection and Enhancement of Corporate Value and Shareholders' Common Interests published by the Ministry of Economy, Trade and Industry (METI) and the Ministry of Justice on May 27, 2005. It also incorporates a June 30, 2008, report entitled "Proper Role of Takeover Defense Measures in Light of Changes in Various Environments" published by METI's Corporate Value Study Group.
- b. The Policy enables our shareholders to make an informed decision on whether a takeover would be beneficial, prevents any apparent infringement on the Company's corporate value and is in the best interest of Nippon Koei and its shareholders.
- c. The Rules on Substantial Acquisition of Shares and the necessary conditions for taking countermeasures are reasonable in light of our aim to maintain and enhance the Company's corporate value and protect the interests of its shareholders.
- d. The Rules on Substantial Acquisition of Shares and the necessary conditions for taking countermeasures are concrete and clear enough to make it possible for the shareholders, investors and potential bidders to make fair predictions about the future.
- e. The policy was enacted by a vote of the shareholders at a shareholders' meeting. The Company's Board of Directors can convene a shareholders' meeting to verify the shareholders' intentions to implement a countermeasure or not. Decisions about whether to maintain, rescind or alter the policy, made in the form of a resolution to be voted on at a general shareholders' meeting, will ensure that the wishes of the shareholders are reflected in company policy.
- f. The policy establishes objective and clear conditions for taking countermeasures. It also establishes prior conditions needed to implement countermeasures, requiring that the Company's Board of Directors consult its independently established ad hoc committee in advance concerning the initiation of countermeasures. Only after carefully considering the recommendations of the committee will the Board make its final decision on implementing counter-takeover measures. The Policy on Substantial Acquisition of Shares ensures that all decisions of the Board regarding countermeasures are objective and reasonable.
- g. The policy empowers the ad hoc committee to seek the advice of independent experts at the Company's expense. The policy goes to such great lengths that it leaves no room for doubt about the fairness and objectivity of the ad hoc committee's recommendations.
- h. The Policy on Substantial Acquisition of Shares is not intended to be a dead-hand takeover defense and may be abolished subject to a vote at the Company's shareholders' meeting or at a Board of Directors' meeting comprised of directors elected at a shareholders' meeting. It is not a slow-hand takeover defense either, since the term of the Company's Board members is one year.

## 4. Business Risks

The following are deemed to be risks that could affect Nippon Koei's future financial status or corporate performance as of the date this report was submitted. These risks listed here are not intended to be all encompassing or exhaustive.

### Uneven Annual Distribution of Performance Results

The primary operations of the Group include domestic and overseas construction consultancy and power engineering and equipment manufacturing. In particular, the domestic construction consultancy operations entail national and local government projects whose orders come in as a cluster toward the end of the fiscal year (March). As a result, approximately 70% of Group sales tend to occur during the period from January through March.

### Dependence on Major Customers

Our domestic and overseas construction consultancy operations rely on national and local government contracts and projects based on the Japanese ODA budget for some 90% of sales. Sales performance on the domestic front tends to be affected by trends in government spending, while our international orders are a reflection of the Japanese ODA budget.

Since about 50% of our power engineering operations are for the Tokyo Electric Power Company, Incorporated (TEPCO), our sales performance is largely dictated by capital investments by TEPCO.

## 5. Operationally Significant Contracts

The Group reports no operationally significant contracts.

## 6. Analysis of Financial Status, Management Performance and Cash Flow Status

Below is an analysis of the Group's financial status and management performance as well as its cash flow status for the consolidated fiscal period under review.

The Company, in accordance with the resolution of the 68th general shareholders' meeting held on June 27, 2013, changed its fiscal year-end from the previous March 31 to June 30. Consequently, the consolidated fiscal period under review represents an irregular 3-month (consolidated) accounting period from April 1, 2013 to June 30, 2013.

In conjunction with this change, increases (decreases) with respect to (2) Performance Analysis have been stated in comparison with the first quarter (the 3-month period from April 1, 2012 to June 30, 2012) of the previous fiscal year rather than with the full fiscal year (from April 1, 2012 to March 31, 2013).

### (1) Analysis of Financial Status

Consolidated total assets at the end of the 3-month consolidated fiscal period under review amounted to ¥71,451 million, down ¥13,344 million over the previous year.

The main causes for this decrease were a decline of ¥13,945 million in current assets, despite a ¥600 million increase in fixed assets.

The decrease in current assets was due primarily to a ¥5,095 million increase in cash and cash equivalents, a ¥24,651 million decrease in trade notes and trade accounts receivable as well as a ¥4,534 million increase in work in progress and a ¥1,123 increase in deferred tax assets.

The increase in fixed assets was due primarily to a ¥477 million increase in investment securities and a ¥476 million increase in long-term loans receivable, despite a ¥183 million decrease in property, plant and equipment and intangible assets.

Consolidated liabilities at the end of the 3-month consolidated fiscal period under review amounted to ¥27,780 million, down ¥10,086 million over the previous year.

The main causes for this decrease were a decline of ¥11,936 million in current liabilities, despite a ¥1,850 million increase in long-term liabilities.

The decrease in current liabilities was due primarily to a ¥4,539 million decrease in trade notes and trade accounts payable, a ¥8,990 million decrease in short-term borrowings, a ¥1,722 million rise in accrued expenses, a ¥1,785 decrease in income taxes payable, a ¥3,137 increase in advances received, and a ¥785 million decrease

in accrued bonuses.

The increase in long-term liabilities was due primarily to a ¥1,000 million increase in long-term debt, a ¥3,518 million decrease in liability for retirement benefits and a ¥4,306 million increase in net defined benefit liability. Equity (net assets) at the end of the 3-month fiscal period declined ¥3,258 million from the total of previous year to ¥43,671 million.

The main causes behind this decline were a decrease of ¥2,495 million in retained earnings, a ¥275 increase in unrealized gain on available-for-sale securities and a ¥963 million decrease in remeasurements of defined benefit plans.

## **(2) Performance Analysis**

Net sales for the 3-month fiscal period under review increased ¥614 million (increase of 9.8%) over the first quarter of the previous fiscal year to ¥6,897 million.

Operating loss increased by ¥571 million (21.6%) over the first quarter of the previous fiscal year ¥3,214 million. The cost of sales ratio was 89.0%, up 4.4 percentage points from the first quarter of the previous fiscal year while the ratio of selling, general and administrative expenses to net sales was 57.6%, an increase of 0.1 percentage point over the first quarter of the previous fiscal year. These results brought the ratio of operating loss to net sales up 4.5 percentage points to -46.6% for the 3-month period ended June 30, 2013.

Other income—net amounted to ¥58 million, due mainly to income primarily from dividend income and gain on sales of investment securities exceeding expenses including interest expense and foreign currency exchange loss. As a result, ordinary loss amounted to ¥3,157 million, up ¥491 million or 18.4% from the first quarter of the previous fiscal year.

Extraordinary gains (losses) were not reported in the 3-month fiscal period under review.

As a result, loss before taxes and minority interests totaled ¥3,157 million, and net loss after deducting income taxes-current, income taxes for prior periods, income taxes-deferred, and minority interests, reached ¥1,914 million, representing a ¥103 million increase in losses (increase of 5.7%) from the first quarter of the previous fiscal year.

Net loss per share came to ¥25.35, representing an increase in losses of ¥1.36 from the ¥23.99 from the first quarter of the previous fiscal year.

## **(3) Analysis of Cash Flow Status**

An analysis of cash flow status for the consolidated fiscal period from April 1 to June 30, 2013 under review is provided in the section entitled “(2) Cash flows” under “1. Overview of Performance and Cash Flows” in the Consolidated Business Report.



Noriaki Hirose  
President:

# Consolidated Balance Sheet

Nippon Koei Co., Ltd. and Consolidated Subsidiaries  
June 30, 2013

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	June 30, 2013	March 31, 2013	June 30, 2013
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents (Note 13) .....	¥11,614	¥ 6,579	\$117,801
Receivables (Note 13):			
Trade notes .....	75	43	761
Trade accounts .....	8,520	33,203	86,419
Allowance for doubtful accounts .....	(181)	(38)	(1,836)
Inventories (Note 4) .....	12,017	7,465	121,889
Deferred tax assets (Note 10) .....	2,546	1,423	25,824
Prepaid expenses and other current assets .....	1,896	1,757	19,230
Total current assets .....	<u>36,487</u>	<u>50,432</u>	<u>370,088</u>
<b>PROPERTY, PLANT AND</b>			
<b>EQUIPMENT (Notes 5, 6 and 8):</b>			
Land .....	13,956	13,956	141,556
Buildings and structures .....	20,393	20,393	206,847
Machinery and equipment .....	2,607	2,613	26,443
Furniture and fixtures .....	2,695	2,688	27,335
Lease assets .....	227	246	2,302
Construction in progress .....	13	3	132
Total .....	<u>39,891</u>	<u>39,899</u>	<u>404,615</u>
Accumulated depreciation.....	<u>(16,762)</u>	<u>(16,651)</u>	<u>(170,017)</u>
Net property, plant and equipment.....	<u>23,129</u>	<u>23,248</u>	<u>234,598</u>
<b>INVESTMENTS AND OTHER ASSETS:</b>			
Investment securities (Notes 3 and 13) .....	7,784	7,423	78,953
Investments in unconsolidated subsidiaries and associated companies (Note 13(5)(b)).....	801	684	8,125
Long-term loans receivable .....	498	22	5,051
Goodwill .....	542	619	5,498
Receivables in bankruptcy.....	123	123	1,248
Deferred tax assets (Note 10) .....	752	282	7,628
Other assets .....	1,512	2,142	15,335
Allowance for doubtful accounts .....	(177)	(180)	(1,795)
Total investments and other assets .....	<u>11,835</u>	<u>11,115</u>	<u>120,043</u>
<b>TOTAL .....</b>	<u>¥71,451</u>	<u>¥84,795</u>	<u>\$724,729</u>

See notes to consolidated financial statements.

<b>LIABILITIES AND EQUITY</b>	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
<b>CURRENT LIABILITIES:</b>			
Short-term borrowings (Notes 6 and 13) .....	¥ 10	¥ 9,000	\$ 101
Current portion of long-term debt (Note 6) .....	211	244	2,140
Payables (Note 13):			
Trade notes .....	490	695	4,970
Trade accounts .....	2,023	6,357	20,519
Accrued expenses .....	3,134	1,412	31,788
Income taxes payable .....	162	1,947	1,643
Advances received .....	9,317	6,180	94,502
Accrued bonuses .....	895	1,749	9,078
Allowance for anticipated project loss .....	105	61	1,065
Allowance for loss from a disaster .....	2	2	20
Other current liabilities .....	3,028	3,666	30,715
Total current liabilities .....	<u>19,377</u>	<u>31,313</u>	<u>196,541</u>
<b>LONG-TERM LIABILITIES:</b>			
Long-term debt (Note 6) .....	1,561	567	15,833
Liability for retirement benefits (Note 7) .....		3,519	
Provision for directors' retirement benefits .....	59	65	598
Allowance for environmental measures .....	34	34	345
Net defined benefit liability .....	4,306		43,676
Asset retirement obligations .....	55	54	558
Deposits received (Note 8) .....	1,699	1,741	17,233
Deferred tax liabilities (Note 10) .....	689	573	6,989
Total long-term liabilities .....	<u>8,403</u>	<u>6,553</u>	<u>85,232</u>
<b>COMMITMENTS AND CONTINGENT LIABILITIES (Notes 12, 14 and 15)</b>			
<b>EQUITY (Notes 9 and 17):</b>			
Common stock, authorized, 189,580,000 shares; issued, 86,656,510 shares on June 30 and March 31, 2013 ..	7,393	7,393	74,987
Capital surplus .....	6,209	6,209	62,978
Retained earnings .....	33,523	36,018	340,024
Treasury stock—at cost 11,085,421 shares on June 30, 2013 and 11,185,920 shares on March 31, 2013 .....	(3,435)	(3,468)	(34,841)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities .....	890	615	9,027
Deferred loss on derivatives under hedge accounting .....	(186)	(132)	(1,887)
Foreign currency translation adjustments .....	(21)	3	(212)
Remeasurements of defined benefit plans .....	(963)		(9,768)
Total .....	43,410	46,638	440,308
Minority interests .....	261	291	2,648
Total equity .....	<u>43,671</u>	<u>46,929</u>	<u>442,956</u>
<b>TOTAL</b> .....	<b>¥71,451</b>	<b>¥84,795</b>	<b>\$724,729</b>

# Consolidated Statement of Operations and Comprehensive Income

Nippon Koei Co., Ltd. and Consolidated Subsidiaries  
Fiscal Period from April 1 to June 30, 2013

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	3-month	12-month	3-month
	June 30, 2013	March 31, 2013	June 30, 2013
<b>NET SALES</b> .....	¥ 6,897	¥72,412	\$ 69,956
<b>COST OF SALES</b> .....	6,138	52,742	62,257
Gross profit .....	759	19,670	7,699
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b> (Note 11) ....	3,973	15,028	40,299
Operating (loss) income .....	(3,214)	4,642	(32,600)
<b>OTHER INCOME (EXPENSES):</b>			
Interest and dividend income .....	89	359	903
Interest expense .....	(10)	(44)	(101)
Foreign currency exchange (loss) gain .....	(59)	111	(598)
Gain on sales of investment securities .....	16	53	162
Loss on sales of investment securities .....	(5)	(128)	(51)
Other-net .....	26	93	263
Other income-net .....	57	444	578
<b>(LOSS) INCOME BEFORE INCOME TAXES AND MINORITY INTERESTS</b> .....	(3,157)	5,086	(32,022)
<b>INCOME TAXES</b> (Note 10):			
Current .....	129	2,294	1,308
Income taxes for prior periods .....	(230)	58	(2,333)
Deferred .....	(1,119)	(151)	(11,350)
Total income taxes .....	(1,220)	2,201	(12,375)
<b>NET (LOSS) INCOME BEFORE MINORITY INTERESTS</b> .....	(1,937)	2,885	(19,647)
<b>MINORITY INTERESTS IN NET (LOSS) INCOME</b> .....	(23)	35	(233)
<b>NET (LOSS) INCOME</b> .....	(1,914)	2,850	(19,414)
<b>MINORITY INTERESTS IN NET (LOSS) INCOME</b> .....	(23)	35	(233)
<b>NET (LOSS) INCOME BEFORE MINORITY INTERESTS</b> .....	(1,937)	2,885	(19,647)
<b>OTHER COMPREHENSIVE INCOME</b> (Note 16):			
Unrealized gain on available-for-sale securities .....	275	1,132	2,789
Deferred loss on derivatives under hedge accounting .....	(54)	(131)	(548)
Foreign currency translation adjustment .....	(28)	6	(283)
Total other comprehensive income .....	193	1,007	1,958
<b>COMPREHENSIVE INCOME</b> .....	¥(1,744)	¥ 3,892	\$ (17,689)
<b>TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>			
Owners of the parent .....	¥(1,719)	¥ 3,855	\$ (17,435)
Minority interests .....	¥ (25)	¥ 37	\$ (254)
	Yen		U.S.Dollars (Note 1)
<b>PER SHARE OF COMMON STOCK</b> (Note 2.t.):			
Basic net (loss) income .....	¥(25.35)	¥ 37.76	\$ (0.26)
Cash dividends applicable to the year .....	2.00	7.50	0.02

See notes to consolidated financial statements.

## Consolidated Statement of Changes in Equity

Nippon Koei Co., Ltd. and Consolidated Subsidiaries  
Fiscal Period from April 1 to June 30, 2013

	Thousands	Millions of Yen										
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income				Total	Minority Interests	Total Equity
						Unrealized (Loss) Gain on Available-for- Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Remeasurements of defined benefit plans			
<b>BALANCE, APRIL 1, 2012</b> .....	<b>75,486</b>	<b>¥7,393</b>	<b>¥6,132</b>	<b>¥33,630</b>	<b>¥(3,387)</b>	<b>¥ (517)</b>	<b>¥ (1)</b>	<b>¥ (1)</b>		<b>¥43,249</b>	<b>¥256</b>	<b>¥43,505</b>
Net income .....				2,850						2,850		2,850
Cash dividends, ¥7.50 per share .....				(566)						(566)		(566)
Change of scope of consolidation .....				104						104		104
Purchase of treasury stock .....	(32)				(87)					(87)		(87)
Disposal of treasury stock .....	17		77		6					83		83
Net change in the year .....						1,132	(131)	4		1,005	35	1,040
<b>BALANCE, MARCH 31, 2013</b> .....	<b>75,471</b>	<b>7,393</b>	<b>6,209</b>	<b>36,018</b>	<b>(3,468)</b>	<b>615</b>	<b>(132)</b>	<b>3</b>		<b>46,638</b>	<b>291</b>	<b>46,929</b>
Net loss .....				(1,914)						(1,914)		(1,914)
Cash dividends, ¥7.50 per share .....				(581)						(581)		(581)
Purchase of treasury stock .....	(8)				(3)					(3)		(3)
Disposal of treasury stock .....	108				36					36		36
Net change in the fiscal period (3 months) ...						275	(54)	(24)	¥(963)	(766)	(30)	(796)
<b>BALANCE, JUNE 30, 2013</b> .....	<b>75,571</b>	<b>¥7,393</b>	<b>¥6,209</b>	<b>¥33,523</b>	<b>¥(3,435)</b>	<b>¥ 890</b>	<b>¥(186)</b>	<b>¥(21)</b>	<b>¥(963)</b>	<b>¥43,410</b>	<b>¥261</b>	<b>¥43,671</b>

	Thousands of U.S. Dollars (Note 1)											
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income				Total	Minority Interests	Total Equity	
					Unrealized Gain on Available-for- Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Remeasurements of defined benefit plans				
<b>BALANCE, MARCH 31, 2013</b> .....	<b>\$74,987</b>	<b>\$62,978</b>	<b>\$365,331</b>	<b>\$(35,176)</b>	<b>\$6,238</b>	<b>\$(1,339)</b>	<b>\$ 31</b>			<b>\$473,050</b>	<b>\$2,952</b>	<b>\$476,002</b>
Net loss .....			(19,414)							(19,414)		(19,414)
Cash dividends, \$0.08 per share .....			(5,893)							(5,893)		(5,893)
Purchase of treasury stock .....				(30)						(30)		(30)
Disposal of treasury stock .....				365						365		365
Net change in the fiscal period (3 months) .....					2,789	(548)	(243)	\$(9,768)		(7,770)	(304)	(8,074)
<b>BALANCE, JUNE 30, 2013</b> .....	<b>\$74,987</b>	<b>\$62,978</b>	<b>\$340,024</b>	<b>\$(34,841)</b>	<b>\$9,027</b>	<b>\$(1,889)</b>	<b>\$(212)</b>	<b>\$(9,768)</b>		<b>\$440,308</b>	<b>\$2,648</b>	<b>\$442,956</b>

See notes to consolidated financial statements.

## Consolidated Statement of Cash Flows

Nippon Koei Co., Ltd. and Consolidated Subsidiaries  
Fiscal Period from April 1 to June 30, 2013

	Millions of Yen		Thousands of
	3-month	12-month	U.S.Dollars (Note 1)
	June 30,2013	March 31, 2013	3-month
<b>OPERATING ACTIVITIES:</b>			<b>June 30,2013</b>
(Loss) income before income taxes and minority interests .....	¥(3,157)	¥5,086	\$(32,022)
Adjustments for:			
Income taxes – paid .....	(1,608)	(1,535)	(16,310)
Depreciation and amortization .....	221	906	2,242
Gain on sales of property, plant and equipment .....	(2)	(1)	(20)
(Loss) gain on sales of investment securities .....	(16)	49	(162)
Decrease (increase) in trade accounts receivable .....	24,658	(3,033)	250,107
Increase in inventories .....	(4,551)	(895)	(46,161)
(Decrease) increase in trade accounts payable .....	(4,546)	1,190	(46,110)
(Decrease) increase in liability for retirement benefits .....	(6)	111	(61)
Decrease in net defined benefit liability .....	(19)		(193)
Increase in advanced received .....	3,138	618	31,829
Other—net .....	245	877	2,484
Net cash provided by operating activities ..	<u>14,357</u>	<u>3,373</u>	<u>145,623</u>
<b>INVESTING ACTIVITIES:</b>			
Proceeds from sales of property, plant and equipment .....	3	10	30
Purchases of property, plant and equipment .....	(228)	(592)	(2,313)
Proceeds from sales and redemption of investment securities .....	200	1,842	2,029
Purchases of investment securities .....	(117)	(737)	(1,187)
Increase in other assets .....	(630)	(286)	(6,389)
Net cash (used in) provided by investing activities .....	¥ (772)	¥ 237	\$ (7,830)

See notes to consolidated financial statements.

	Millions of Yen		Thousands of
	3-month	12-month	U.S.Dollars (Note 1)
	June 30,2013	March 31, 2013	3-month
<b>FINANCING ACTIVITIES:</b>			<b>June 30,2013</b>
Net decrease in short-term borrowings .....	¥(8,990)	¥(3,000)	\$(91,186)
Proceeds from long-term debt .....	1,000	650	10,143
Repayments of long-term debt .....	(30)	(118)	(304)
Repayments of lease obligations .....	(10)	(43)	(101)
Purchase of treasury stock .....	(3)	(10)	(30)
Dividends paid .....	(539)	(565)	(5,467)
Other—net .....	33	2	334
Net cash used in financing activities .....	<u>(8,539)</u>	<u>(3,084)</u>	<u>(86,611)</u>
<b>FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS .....</b>	<b>(11)</b>	<b>93</b>	<b>(112)</b>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS .....</b>	<b>5,035</b>	<b>619</b>	<b>51,070</b>
<b>CASH AND CASH EQUIVALENTS OF A NEWLY CONSOLIDATED SUBSIDIARY, BEGINNING OF PERIOD .....</b>		<b>37</b>	
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD .....</b>	<b>6,579</b>	<b>5,923</b>	<b>66,731</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD .....</b>	<b>¥11,614</b>	<b>¥ 6,579</b>	<b>\$117,801</b>

# Notes to Consolidated Financial Statements

Nippon Koei Co., Ltd. and Consolidated Subsidiaries  
Fiscal Period from April 1 to June 30, 2013

## 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the consolidated financial statements for the year ended March 31, 2013 to conform to the classifications used in the consolidated financial statements for the 3-month fiscal period ended June 30, 2013.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Nippon Koei Co., Ltd. (the “Company”) is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥ 98.59 to \$1, the rate of exchange at June 30, 2013. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### *Change in fiscal year-end*

The Company and its subsidiaries (together, the “Group”) changed their fiscal year-end from March 31 to June 30 by the resolution of the 68<sup>th</sup> Annual General Shareholders’ Meeting held on June 27, 2013, in order to make operations more efficient and decrease the work load which becomes heavy in March with the cluster of projects requiring completion. Due to this change, the fiscal period ended June 30, 2013 is the 3-month period from April 1 to June 30, 2013.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Consolidation** — The consolidated financial statements as of June 30, 2013, include the accounts of the Company and its 11 significant (11 in March 31, 2013) subsidiaries.

Under the control concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated.

Investments in unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets of the acquired subsidiaries at the date of acquisition.

Goodwill which occurred before March 31, 2010, is amortized using the straight-line method over 5 to 10 years.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

**b. Cash Equivalents** — Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and investment trusts, all of which mature or become due within three months of the date of acquisition.

**c. Inventories** — Work in process is stated at the lower of cost, mainly determined by the specific identification cost method or net selling value.

**d. Marketable and Investment Securities** — Marketable and investment securities are classified and accounted for, depending on management’s intent, as follows:

(1) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity are reported at amortized cost and (2) available-for-sale securities, which are not classified as the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, in a separate component of equity.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

- e. Property, Plant and Equipment** — Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is computed substantially by the declining-balance method at rates based on the estimated useful lives of the assets, while the straight-line method is applied to buildings acquired after April 1, 1998, and lease assets as well as other equipment for rent. The range of useful lives is principally from 3 to 50 years for buildings and structures, from 2 to 15 years for machinery and equipment and from 2 to 20 years for furniture and fixtures. The useful lives for lease assets are the terms of the respective leases.
- f. Long-Lived Assets** — The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- g. Allowance for Doubtful Accounts** — The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the Group's past credit loss experience and an evaluation of potential losses in the receivables outstanding.
- h. Retirement and Pension Plans** — The Group has contributory defined benefit pension plans and unfunded retirement benefit plans for the benefit of its employees.

Effective April 1, 2000, the Group adopted a new accounting standard for employees' retirement benefits and accounted for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date.

Unrecognized actuarial gain or loss is recognized by the straight-line method over mainly 13 years.

Unrecognized prior service costs are recognized by the straight-line method over mainly 13 years.

The transitional obligation of ¥2,016 million for the subsidiaries, determined as of April 1, 2000, is being amortized over mainly 15 years.

Hitherto, retirement benefits for directors and Audit & Supervisory Board members were provided at the amount which would be required if all directors and Audit & Supervisory Board members retired at the balance sheet date, but currently, the Group abolished benefit pension plans for directors and Audit & Supervisory Board members. The balance in the consolidated balance sheet is the estimated amount for directors and Audit & Supervisory Board members who have belonged to the Group since when the plans were effective.

- i. Allowance for Anticipated Project Loss** — The Group has made a provision for anticipated losses on uncompleted project contracts.
- j. Asset Retirement Obligations** — In March 2008, the Accounting Standards Board of Japan (the "ASBJ") published ASBJ Statement No. 18, "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21, "Guidance on Accounting Standard for Asset Retirement Obligations." Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded

in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

**k. Research and Development Costs** — Research and development costs are charged to income as incurred.

**l. Leases** — In March 2007, the ASBJ issued ASBJ Statement No. 13, “Accounting Standard for Lease Transactions,” which revised the previous accounting standard for lease transactions. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain “as if capitalized” information was disclosed in the note to the lessee’s financial statements. The revised accounting standard requires that all finance lease transactions be capitalized by recognizing lease assets and lease obligations in the balance sheet. In addition, the revised accounting standard permits leases which existed at the transition date and do not transfer ownership of the leased property to the lessee to be measured at the amount of obligation under finance leases less interest expense at the transition date and recorded as acquisition cost of lease assets.

The Group applied the revised accounting standard effective April 1, 2008. In addition, the Group accounted for leases which existed at the transition date and do not transfer ownership of the leased property to the lessee as acquisition cost of lease assets measured at the amount of obligation under finance leases at the transition date.

All other leases are accounted for as operating leases.

**m. Accrued Bonuses** — Bonuses to employees, directors and Audit & Supervisory Board members are accrued at the end of the year to which such bonuses are attributable.

**n. Allowance for Environmental Measures** — The Group has made a provision for the treatment of Polychlorinated Biphenyl (PCB) Wastes based on the Act on Special Measures concerning Promotion of Proper Treatment of PCB Wastes.

**o. Allowance for Loss from a Disaster** — The Group has made a provision for the rehabilitation of property, plant and equipment which were damaged by the Great East Japan Earthquake.

**p. Income Taxes** — The provision for income taxes is computed based on the pretax income included in the consolidated statement of operations and comprehensive income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

**q. Foreign Currency Transactions** — All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of operations and comprehensive income.

**r. Revenue Recognition** — If the outcome of a construction contract can be estimated reliably, the contract revenue is recognized by the percentage-of-completion method which is measured by reference to the percentage of total cost incurred to date to estimated total cost.

All other construction projects, except the aforementioned, are recorded using the completed-contract method (including the partially completed-contract method).

- s. ***Derivatives and Hedging Activities*** — The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange. Foreign exchange forward contracts are utilized by the Group to reduce its exposures to fluctuations in foreign currency exchange rates. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of operations and comprehensive income and (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Foreign exchange forward contracts are measured at fair value but the unrealized gains/losses are deferred until the underlying transactions are completed.

- t. ***Per Share Information*** — Basic net income per share is computed by dividing net income available to shareholders of common stock by the weighted-average number of shares of common stock outstanding for the period. The weighted-average numbers of shares of common stock for the 3-month fiscal period ended June 30, 2013 and the year ended March 31, 2013, were 75,517,610 and 75,469,721, respectively.

Diluted net income per share of common stock is not disclosed because the Group had no securities outstanding which might dilute the per share information for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013.

Cash dividends per share presented in the accompanying consolidated statement of operations and comprehensive income are dividends applicable to the respective years including dividends to be paid after the end of the fiscal period.

- u. ***Accounting Changes and Error Corrections*** — In December 2009, the ASBJ issued ASBJ Statement No. 24 “Accounting Standard for Accounting Changes and Error Corrections” and ASBJ Guidance No. 24 “Guidance on Accounting Standard for Accounting Changes and Error Corrections.” Accounting treatments under this standard and guidance are as follows:

(1) Changes in Accounting Policies:

When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(2) Changes in Presentation:

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(3) Changes in Accounting Estimates:

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods.

(4) Corrections of Prior-Period Errors:

When an error in prior-period financial statements is discovered, those statements are restated.

- v. ***New Accounting Pronouncements and accounting change***

***Accounting Standard for Retirement Benefits*** — On May 17, 2012, the ASBJ issued ASBJ Statement No. 26, “Accounting Standard for Retirement Benefits” and ASBJ Guidance No. 25, “Guidance on Accounting Standard for Retirement Benefits,” which replaced the Accounting Standard for Retirement Benefits that had been issued by the Business Accounting Council in 1998 with an effective date of April 1, 2000, and the other related practical guidance, and followed by partial amendments from time to time through 2009.

Major changes are as follows:

*(a) Treatment in the balance sheet*

Under the current requirements, actuarial gains and losses, past service costs and transitional obligation that are yet to be recognized in profit or loss are not recognized in the balance sheet, and the difference between retirement benefit obligations and plan assets (hereinafter, “deficit or surplus”), adjusted by such unrecognized amounts, is recognized as a liability or asset.

Under the revised accounting standard, actuarial gains and losses, past service costs and transitional obligation that are yet to be recognized in profit or loss shall be recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and the deficit or surplus shall be recognized as a liability (liability for retirement benefits) or asset (asset for retirement benefits).

*(b) Treatment in the statement of operations and comprehensive income*

The revised accounting standard does not change how to recognize actuarial gains and losses, past service costs and transitional obligation in profit or loss. Those amounts would be recognized in profit or loss over a certain period. However, actuarial gains and losses, past service costs and transitional obligation that arose in the current period and have not yet been recognized in profit or loss shall be included in other comprehensive income, and actuarial gains and losses, past service costs and transitional obligation that were recognized in other comprehensive income in prior periods and then recognized in profit or loss in the current period shall be treated as reclassification adjustments.

*(c) Amendments relating to the method of attributing expected benefit to periods and relating to the discount rate and expected future salary increases*

The revised accounting standard also made certain amendments relating to the method of attributing expected benefit to periods and relating to the discount rate and expected future salary increases.

This accounting standard and the guidance for (a) and (b) above are effective for the end of annual periods beginning on or after April 1, 2013, and for (c) above are effective for the beginning of annual periods beginning on or after April 1, 2014, or for the beginning of annual periods beginning on or after April 1, 2015, subject to certain disclosure in March 2015, both with earlier application being permitted from the beginning of annual periods beginning on or after April 1, 2013. However, no retrospective application of this accounting standard to consolidated financial statements in prior periods is required.

The Group has applied the revised accounting standard for (a) and (b) above from the end of the annual period beginning on April 1, 2013, and the effects of applying the standard was appropriated in accumulated other comprehensive income as remeasurement of defined benefit plans. As a result, accumulated other comprehensive income decreased ¥ 963 million for the 3-month fiscal period ended June 30, 2013.

The Group expects to apply the revised accounting standard for (c) above from the beginning of the annual period beginning on July 1, 2014, and is in the process of measuring the effects of applying the revised accounting standard in future applicable periods.

**w. Additional Information**

***Employee Stock Ownership Plan Trust (“ESOP”)*** — The Group has introduced an employee incentive plan, ESOP. Acquisition and sales of the Group’s shares are accounted for under the assumption that the Group and ESOP are the same entity, and its liabilities are guaranteed by the Group. Accordingly, assets, including the Group’s shares owned by ESOP, and liabilities, and profits and losses of ESOP are included in the Group’s consolidated balance sheet, consolidated statement of operations and comprehensive income and consolidated statement of changes in equity.

### 3. INVESTMENT SECURITIES

Investment securities as of June 30 and March 31, 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Non-current:			
Marketable equity securities .....	¥6,457	¥6,115	\$65,493
Government and corporate bonds .....	779	780	7,901
Other .....	548	528	5,559
<b>Total</b> .....	<b>¥7,784</b>	<b>¥7,423</b>	<b>\$78,953</b>

The carrying amounts and aggregate fair values of investment securities at June 30 and March 31, 2013, were as follows:

June 30, 2013	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities .....	¥4,822	¥1,382	¥ 35	¥6,169
Debt securities .....	550	96	12	634
Other .....	624	12	88	548
<b>Total</b> .....	<b>¥5,996</b>	<b>¥1,490</b>	<b>¥135</b>	<b>¥7,351</b>

March 31, 2013	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities .....	¥4,875	¥1,063	¥116	¥5,822
Debt securities .....	550	96	12	634
Other .....	624	9	104	529
<b>Total</b> .....	<b>¥6,049</b>	<b>¥1,168</b>	<b>¥232</b>	<b>¥6,985</b>

June 30, 2013	Thousands of U.S. Dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities .....	\$48,910	\$14,017	\$ 355	\$62,572
Debt securities .....	5,579	974	122	6,431
Other .....	6,329	122	893	5,558
<b>Total</b> .....	<b>\$60,818</b>	<b>\$15,113</b>	<b>\$1,370</b>	<b>\$74,561</b>

The proceeds, realized gains and realized losses of the available-for-sale securities which were sold during the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, were as follows:

<b>June 30, 2013</b>	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Securities classified as:			
Available-for-sale:			
Equity securities .....	<b>¥69</b>	<b>¥15</b>	
Debt securities .....			
Other .....			
<b>Total</b> .....	<b>¥69</b>	<b>¥15</b>	

March 31, 2013	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Securities classified as:			
Available-for-sale:			
Equity securities .....	¥1,970	¥49	¥100
Debt securities .....			
Other .....			
<b>Total</b> .....	<b>¥1,970</b>	<b>¥49</b>	<b>¥100</b>

<b>June 30, 2013</b>	Thousands of U.S. Dollars		
	Proceeds	Realized Gains	Realized Losses
Securities classified as:			
Available-for-sale:			
Equity securities .....	<b>\$700</b>	<b>\$152</b>	
Debt securities .....			
Other .....			
<b>Total</b> .....	<b>\$700</b>	<b>\$152</b>	

The carrying values of debt securities and other by contractual maturities for securities classified as available-for-sale at June 30, 2013, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
Due after 10 years .....	¥550	\$5,579
<b>Total</b> .....	<b>¥550</b>	<b>\$5,579</b>

## 4. INVENTORIES

Inventories at June 30 and March 31, 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Merchandise .....	¥ 42	¥ 42	\$ 426
Work in process .....	11,805	7,271	119,739
Raw materials and supplies .....	170	152	1,724
<b>Total</b> .....	<b>¥12,017</b>	<b>¥7,465</b>	<b>\$121,889</b>

## 5. INVESTMENT PROPERTY

On November 2008, the ASBJ issued ASBJ Statement No. 20, "Accounting Standard for Investment Property and Related Disclosures" and issued ASBJ Guidance No. 23, "Guidance on Accounting Standard for Investment Property and Related Disclosures."

The Group owns some rental properties such as office buildings and land in the metropolitan area. The net of rental income and operating expenses for those rental properties was ¥210 million (\$2,130 thousand) and ¥848 million for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, respectively.

In addition, the carrying amounts, changes in such balances and market prices of such properties are as follows:

Millions of Yen			
Carrying Amount			Fair Value
April 1, 2013	Decrease	June 30, 2013	June 30, 2013
¥7,133	¥(37)	¥7,096	¥13,235

Millions of Yen			
Carrying Amount			Fair Value
April 1, 2012	Decrease	March 31, 2013	March 31, 2013
¥7,284	¥(151)	¥7,133	¥13,586

Thousands of U.S. Dollars			
Carrying Amount			Fair Value
April 1, 2013	Decrease	June 30, 2013	June 30, 2013
\$72,350	\$(375)	\$71,975	\$134,243

Notes:

1. Carrying amount recognized in the consolidated balance sheets is net of accumulated depreciation and accumulated impairment losses, if any.
2. Decrease during the 3-month fiscal period ended June 30, 2013, represents net amount of the recognition of depreciation and the acquisition of investment property.
3. Fair value of properties was measured by the Group in accordance with its Real-Estate Appraisal Standard.

## 6. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at June 30 and March 31, 2013 consisted of notes to banks. The annual interest rates applicable to the short-term borrowings were 0.640% at June 30, 2013, and ranged from 0.485% to 0.770% at March 31, 2013.

Long-term debt at June 30 and March 31, 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Unsecured loan from bank due serially to 2023 with interest rates ranging from 0.860% to 0.870% .....	¥1,650	¥650	\$16,736
Loan from bank due serially to 2013 with interest rate of 1.250% .....	50	79	507
Obligation under finance leases .....	72	82	730
<b>Total</b> .....	<b>1,772</b>	811	<b>17,973</b>
Less current portion .....	(211)	(244)	(2,140)
Long-term debt, less current portion .....	¥1,561	¥567	\$15,833

Annual maturities of long-term debt at June 30 and March 31, 2013, for the five years and thereafter were as follows:

Period Ending June 30	Millions of Yen		Thousands of U.S. Dollars	
	Long-Term Debt	Lease Obligations	Long-Term Debt	Lease Obligations
2014 .....	¥ 180	¥31	\$ 1,826	\$314
2015 .....	130	26	1,319	276
2016 .....	164	11	1,663	112
2017 .....	266	3	2,698	30
2018 .....	266	1	2,698	10
2019 and thereafter .....	694	0	7,039	0
<b>Total</b> .....	¥1,700	¥72	\$17,243	\$730

The Group had a commitment-line contract of ¥8,000 million (\$81,144 thousand) over three years with financial institutions in order to secure the stability of long-term funding. The contract included a restrictive financial covenant. At June 30, 2013, the Group had not utilized the commitment line. In addition, the Group had overdraft contracts of ¥10,200 million (\$103,459 thousand) in total. At June 30, 2013, the Group had not utilized the overdraft.

At June 30, 2013, land and building of ¥1,981 million (\$20,093 thousand) were pledged as collateral for long-term debt of ¥50 million (\$507 thousand).

## 7. RETIREMENT AND PENSION PLANS

The Group has severance payment plans for employees, directors and Audit & Supervisory Board members.

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from its consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

In addition, the Group completely transitioned from the approved pension plan to the defined benefit corporate pension plan in October 2010.

The liabilities for retirement benefits at June 30 and March 31, 2013, for directors and Audit & Supervisory

Board members were ¥59 million (\$598 thousand) and ¥65 million, respectively. The retirement benefits for directors and Audit & Supervisory Board members are paid subject to the approval of the shareholders.

The detailed notes relating to retirement benefit plan for the year ended March 31, 2013, were as follows:

The liability for employees' retirement benefits at March 31, 2013, consisted of the following:

	Millions of Yen
	<u>March 31, 2013</u>
Projected benefit obligation .....	¥(14,506)
Fair value of plan assets .....	9,795
Unrecognized actuarial loss .....	1,282
Unrecognized transitional obligation .....	270
Unrecognized prior service cost .....	270
Prepaid pension cost .....	(630)
Net liability .....	<u>¥ (3,519)</u>

The components of net periodic benefit costs for the year ended March 31, 2013, were as follows:

	Millions of Yen
	<u>12-month</u>
	<u>March 31, 2013</u>
Service cost .....	¥ 960
Interest cost .....	262
Expected return on plan assets .....	(167)
Amortization of prior service cost .....	21
Recognized actuarial loss .....	428
Amortization of transitional obligation .....	138
Net periodic benefit costs .....	<u>¥1,642</u>

Note:

The net periodic benefit costs above exclude required funding for the multiemployer pension plan amounting to ¥857 million (\$9,112 thousand) at March 31, 2013, for which plan assets could not be allocated to each participating employer.

The assumptions used for the year ended March 31, 2013, were set forth as follows:

	March 31, 2013
Discount rate .....	1.50%
Expected rate of return on plan assets .....	2.00%
Amortization of prior service cost .....	13 years
Recognition period of actuarial gain / loss .....	13 years
Amortization period of transitional obligation ...	15 years

The funded status of the multiemployer pension plan at March 31, 2012 (available information as of March 31, 2013), to which contributions were recorded as net periodic retirement benefit costs, was as follows:

	Millions of Yen
	<u>March 31, 2012</u>
Fair value of plan assets .....	¥145,345
Pension benefit obligation recorded by pension fund .....	<u>176,729</u>
Difference .....	<u>¥ (31,384)</u>

The Groups' contribution percentage for multiemployer pension plan at March 31, 2012 was 12.5%.

Note:

1. The difference mainly resulted from prior service cost of ¥ (24,984) million, adjustment of asset valuation of ¥ (8,337) million and surplus of ¥1,937 million.
2. Prior service cost is amortized over 15 years.
3. The Group expensed special contributions of ¥329 million in the consolidated statement of operations and comprehensive income in the year ended March 31, 2013.
4. The above contribution ratio does not conform to the actual ratio applied to the Group.

The detailed notes relating to retirement benefit plan for the 3-month fiscal period ended June 30, 2013, were as follows:

The schedule of the defined benefit obligation at June 30, 2013, was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<u>3-month</u>	<u>3-month</u>
	<u>June 30, 2013</u>	<u>June 30, 2013</u>
As of April 1, 2013 .....	¥13,849	\$140,471
Current service cost .....	238	2,414
Interest cost .....	55	558
Actuarial losses .....	(6)	(62)
Benefit paid .....	(414)	(4,199)
As of June 30, 2013 .....	<u>¥13,722</u>	<u>\$139,182</u>

The schedule of the pension assets at June 30, 2013, was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<u>3-month</u>	<u>3-month</u>
	<u>June 30, 2013</u>	<u>June 30, 2013</u>
As of April 1, 2013 .....	¥ 9,795	\$ 99,351
Expected return on pension assets .....	49	497
Actuarial losses .....	237	2,404
Contributions by the employer .....	359	3,641
Benefit paid .....	(376)	(3,814)
As of June 30, 2013 .....	<u>¥10,064</u>	<u>\$102,079</u>

The schedule of the net defined benefit liability for simplified method was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<b>3-month</b>	<b>3-month</b>
	<b>June 30, 2013</b>	<b>June 30, 2013</b>
As of April 1, 2013 .....	¥657	\$6,664
Periodic benefit cost .....	14	142
Benefit paid .....	(23)	(233)
As of June 30, 2013 .....	<b>¥648</b>	<b>\$6,573</b>

The reconciliation of the defined benefit obligations and pension assets to the liabilities and assets on retirement benefits recognized in the consolidated balance sheet as of June 30, 2013, was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<b>June 30, 2013</b>	<b>June 30, 2013</b>
Funded defined benefit obligations .....	¥10,760	\$109,139
Pension assets .....	(10,064)	(102,079)
	696	7,060
Unfunded defined benefit obligations .....	<b>3,610</b>	<b>36,616</b>
Net amount of liabilities and assets recognized in consolidated balance sheet .....	<b>4,306</b>	<b>43,676</b>
Retirement benefit liabilities .....	<b>4,306</b>	<b>43,676</b>
Net amount of liabilities and assets recognized in consolidated balance sheet .....	<b>¥ 4,306</b>	<b>\$ 43,676</b>

The profits and losses related to retirement benefits for the 3-month fiscal period ended June 30, 2013, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<b>3-month</b>	<b>3-month</b>
	<b>June 30, 2013</b>	<b>June 30, 2013</b>
Current service cost .....	¥238	\$2,414
Interest cost .....	55	558
Expected return on pension assets .....	(49)	(497)
Actuarial loss recognized in the year .....	104	1,055
Prior service cost recognized in the year .....	5	51
Transitional obligation recognized in the year ....	34	345
Periodic benefit cost in simplified method .....	14	142
Other .....	3	30
Periodic benefit costs of retirement benefit plan .....	<b>¥404</b>	<b>\$4,098</b>

The breakdown of items in other comprehensive income was as follows:

	Millions of Yen	Thousands of U.S. Dollars
	<b>3-month</b>	<b>3-month</b>
	<b>June 30, 2013</b>	<b>June 30, 2013</b>
Unrecognized prior service cost .....	¥ 265	\$ 2,688
Unrecognized actuarial loss .....	936	9,494
Unrecognized translation obligation .....	236	2,394
<b>Total .....</b>	<b>¥1,437</b>	<b>\$14,576</b>

The breakdown of pension assets by major category as of June 30, 2013, was as follows:

	<b>June 30, 2013</b>
Bonds .....	<b>36%</b>
Equities .....	<b>43%</b>
General account .....	<b>18%</b>
Other .....	<b>3%</b>
<b>Total .....</b>	<b>100%</b>

The items of actuarial assumptions as of the 3-month fiscal period ended June 30, 2013, were as follows:

	<b>June 30, 2013</b>
Discount rate .....	<b>1.5%</b>
Expected long-term return on plan assets .....	<b>2.0%</b>
Lump-sum election rate .....	<b>80.0%</b>

The funded status of the multiemployer pension plan at March 31, 2013 (available information as of June 30, 2013), to which contributions were recorded as net periodic retirement benefit costs, was as follows:

	Millions of Yen
	<b>March 31, 2012</b>
Fair value of plan assets .....	¥145,345
Pension benefit obligation recorded by pension fund .....	176,729
<b>Difference .....</b>	<b>¥ (31,384)</b>

The Groups' contribution percentage for multiemployer pension plan at March 31, 2012 was 12.5%.

Note:

1. The difference mainly resulted from prior service cost of ¥ (24,984) million, adjustment of asset valuation of ¥ (8,337) million and surplus of ¥1,937 million.
2. Prior service cost is amortized over 15 years.
3. The Group expensed special contributions of ¥81 million in the consolidated statement of operations and comprehensive income in the 3-month fiscal period ended June 30, 2013.
4. The above contribution ratio does not conform to the actual ratio applied to the Group.

## 8. DEPOSITS RECEIVED

Deposits received from tenants amounted to ¥1,501 million (\$15,225 thousand) at June 30, 2013, and ¥1,543 million at March 31, 2013.

At June 30, 2013, land, building and structures for rent of ¥1,345 million (\$13,642 thousand) were pledged as collateral for these deposits.

## 9. EQUITY

Japanese companies are subject to the Companies Act of Japan (the “Companies Act”). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders’ meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having independent auditors, (3) having a Board of Audit & Supervisory Board members, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the Company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the Company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### (b) Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

### (c) Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula. Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 10. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in statutory tax rate of approximately 36.8% for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013.

The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
<b>Deferred tax assets :</b>			
Accrued bonuses .....	¥1,431	¥1,103	\$14,515
Tax loss carryforwards .....	966	111	9,798
Liability for retirement benefits for directors and Audit & Supervisory Board members .....	21	24	213
Liability for retirement benefits for employees .....		1,317	
Net defined benefit liability .....	1,738		17,629
Allowance for anticipated project loss .....	39	23	396
Loss on impairment of long-lived assets .....	73	73	740
Other .....	757	1,176	7,678
Less valuation allowance .....	(1,476)	(1,913)	(14,971)
<b>Total .....</b>	<b>¥3,549</b>	<b>¥1,914</b>	<b>\$35,998</b>
	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
<b>Deferred tax liabilities:</b>			
Reserve for deferred gains on sale of property .....	¥ 174	¥ 175	\$ 1,765
Unrealized gain on available-for-sale securities .....	463	319	4,696
Prepaid pension cost .....	229	214	2,323
Other .....	74	75	751
<b>Total .....</b>	<b>¥ 940</b>	<b>¥ 783</b>	<b>\$ 9,535</b>
<b>Net deferred tax assets .....</b>	<b>¥2,609</b>	<b>¥1,131</b>	<b>\$26,463</b>

A reconciliation between the statutory tax rate and the actual effective tax rate reflected in the accompanying consolidated statement of operations and comprehensive income for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, is as follows:

	June 30, 2013	March 31, 2013
Statutory tax rate .....	36.8%	36.8%
Per capita levy of local tax .....	(1.0)	2.6
Expenses not deductible for tax purposes .....	(0.5)	0.9
Valuation allowance .....	(1.3)	(13.5)
Income taxes for prior periods .....	7.3	1.1
Other – net .....	(2.6)	15.4
<b>Actual effective tax rate .....</b>	<b>38.7%</b>	<b>43.3%</b>

As of June 30, 2013, certain subsidiaries had tax loss carryforwards aggregating approximately ¥2,631 million (\$26,686 thousand) which were available to be offset against taxable income of these companies in future years. These tax loss carryforwards, if not utilized, will expire as follows:

	Millions of Yen	Thousands of U.S. Dollars
March 31, 2015 .....	¥ 92	\$ 933
March 31, 2016 .....	99	1,004
March 31, 2018 .....	35	355
March 31, 2019 .....	80	811
June 30, 2020 .....	2,325	23,583
<b>Total</b> .....	<b>¥2,631</b>	<b>\$26,686</b>

## 11. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to income were ¥92 million (\$933 thousand) and ¥422 million for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, respectively.

## 12. LEASES

### (1) Lessee

The minimum rental commitments under noncancelable operating leases at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Due within one year .....	<b>¥2</b>	¥2	<b>\$20</b>
Due after one year .....	<b>5</b>	5	<b>51</b>
<b>Total</b> .....	<b>¥7</b>	¥7	<b>\$71</b>

### (2) Lessor

The minimum rental commitments under noncancelable operating leases at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Due within one year .....	<b>¥ 604</b>	¥ 693	<b>\$ 6,127</b>
Due after one year .....	<b>1,288</b>	1,372	<b>13,064</b>
<b>Total</b> .....	<b>¥1,892</b>	¥2,065	<b>\$19,191</b>

## 13. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### (1) Group Policy for Financial Instruments

The Group uses financial instruments (mainly bank loans) based on its capital financing plan. Cash surpluses, if any, are invested in low-risk financial assets. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below. To clarify the accountability for transactions, the Group set up the investment committee and it examines basic principles of transactions and each financial instrument.

## (2) Nature and Extent of Risks Arising from Financial Instruments

Receivables such as trade notes and trade accounts are exposed to customer credit risk. Although receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of a portion of payables in foreign currencies, is hedged by using forward foreign currency contracts. Marketable and investment securities, mainly held-to-maturity securities and equity instruments of customers and suppliers of the Group, are exposed to the risk of market price fluctuations.

Payment terms of payables, such as trade notes and trade accounts, are less than one year.

Derivatives mainly include forward foreign currency contracts, which are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables and payables and investment securities. Please see Note 14 for more detail about derivatives.

## (3) Risk Management for Financial Instruments

### *Credit Risk Management*

Credit risk is the risk of economic loss arising from counterparty's failure to repay or service debt according to the contractual terms. The Group manages its credit risk from receivables on the basis of internal guidelines, which include monitoring of payment term and balances of major customers by each business administration department to identify the default risk of customers at an early stage. With respect to held-to-maturity financial investments, the Group manages exposure to credit risk by limiting investments to high credit rating bonds in accordance with its internal guidelines.

The maximum credit risk exposure of financial assets is limited to their carrying amounts as of June 30, 2013.

### *Market risk management (foreign exchange risk and interest rate risk)*

Foreign currency trade receivables and payables are exposed to market risk resulting from fluctuations in foreign currency exchange rates. Such foreign exchange risk is hedged principally by forward foreign currency contracts.

Marketable and investment securities are managed by monitoring market values and the financial position of issuers on a regular basis.

The basic principles of derivative transactions are approved by the investment committee based on the internal guidelines which prescribe the authority and the limits for each transaction by the corporate treasury department. Reconciliation of the transaction and balances with customers is made, and the transaction data is reported to the chief financial officer on a monthly basis.

### *Liquidity risk management*

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on its maturity dates. The Group manages its liquidity risk by concluding the commitment-line and overdraft contracts, along with adequate financial planning by the corporate treasury department.

## (4) Concentration of Credit Risk

30.2% of total receivables are from two major customers of the Group as of June 30, 2013.

## (5) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, another rational valuation technique is used instead.

(a) Fair value of financial instruments

<b>June 30, 2013</b>	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain/Loss
Cash and cash equivalents	<b>¥11,614</b>	<b>¥11,614</b>	
Receivables	<b>8,595</b>		
Allowance for doubtful accounts	<b>(181)</b>		
	<b>8,414</b>	<b>8,414</b>	
Investment securities	<b>7,350</b>	<b>7,350</b>	
<b>Total</b>	<b>¥27,378</b>	<b>¥27,378</b>	

March 31, 2013	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain/Loss
Cash and cash equivalents	¥ 6,579	¥ 6,579	
Receivables	33,246		
Allowance for doubtful accounts	(39)		
	33,207	33,207	
Investment securities	6,985	6,985	
<b>Total</b>	<b>¥46,771</b>	<b>¥46,771</b>	

<b>June 30, 2013</b>	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Unrealized Gain/Loss
Cash and cash equivalents	<b>\$117,801</b>	<b>\$117,801</b>	
Receivables	<b>87,180</b>		
Allowance for doubtful accounts	<b>(1,836)</b>		
	<b>85,344</b>	<b>85,344</b>	
Investment securities	<b>74,551</b>	<b>74,551</b>	
<b>Total</b>	<b>\$277,696</b>	<b>\$277,696</b>	

*Cash and cash equivalents, receivables, payables and short-term borrowings*

The carrying values of these financial instruments approximate fair values because of their short maturities.

*Investment securities*

The fair values of investment securities are measured at the quoted market price of the stock exchange for the equity instruments and at the quoted price obtained from the financial institution for certain debt instruments. The information of the fair value for the investment securities by classification is included in Note 3.

*Derivatives*

Fair value information for derivatives is included in Note 14.

(b) Carrying amount of financial instruments whose fair values cannot be reliably determined

June 30 and March 31, 2013	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Investments in equity instruments that do not have a quoted market price in an active market	¥1,089	¥977	\$11,046
Investments in debt instruments that do not have a quoted market price in an active market	¥ 145	¥145	\$ 1,471

(6) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

June 30, 2013	Millions of Yen			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥11,614			
Receivables	8,595			
Investment securities				
Available-for-sale securities with contractual maturities				¥550
<b>Total</b>	<b>¥20,209</b>			<b>¥550</b>

March 31, 2013	Millions of Yen			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥ 6,579			
Receivables	33,246			
Investment securities				
Available-for-sale securities with contractual maturities				¥550
<b>Total</b>	<b>¥39,825</b>			<b>¥550</b>

June 30, 2013	Thousands of U.S. Dollars			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	\$117,801			
Receivables	87,179			
Investment securities				
Available-for-sale securities with contractual maturities				\$5,579
<b>Total</b>	<b>\$204,980</b>			<b>\$5,579</b>

Please see Note 6 for annual maturities of long-term debt.

## 14. DERIVATIVES

The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange. Foreign exchange forward contracts are utilized by the Group to reduce foreign currency exchange risk.

It is the Group's policy to use derivatives only for the purpose of reducing risks, not for trading or speculative purposes.

Because the counterparties to these derivatives are limited to highly reputable domestic banks, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies which regulate authorization and credit limit amount.

***Derivative Transactions to Which Hedge Accounting Is Not Applied***

	Millions of Yen			
<b>June 30, 2013</b>	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
Foreign currency forward contracts: Selling EURO .....	<b>¥416</b>	<b>¥416</b>	<b>¥(96)</b>	<b>¥(33)</b>

	Thousands of U.S. Dollars			
<b>June 30, 2013</b>	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain
Foreign currency forward contracts: Selling EURO .....	<b>\$4,219</b>	<b>\$4,219</b>	<b>\$(974)</b>	<b>\$(335)</b>

	Millions of Yen		
<b>March 31, 2013</b>	Contract Amount	Fair Value	Unrealized Gain
Foreign currency forward contracts: Selling EURO .....	¥416	¥(63)	¥(56)

***Derivative Transactions to Which Hedge Accounting Is Applied***

	Millions of Yen			
<b>June 30, 2013</b>	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts: Selling U.S.\$ .....	Investment securities	<b>¥755</b>	<b>¥755</b>	<b>¥(166)</b>
Foreign currency forward contracts: Selling EURO .....	Investment securities	<b>¥521</b>	<b>¥521</b>	<b>¥(118)</b>

	Thousands of U.S. Dollars			
<b>June 30, 2013</b>	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts: Selling U.S.\$ .....	Investment securities	<b>\$7,658</b>	<b>\$7,658</b>	<b>\$(1,684)</b>
Foreign currency forward contracts: Selling EURO .....	Investment securities	<b>\$5,285</b>	<b>\$5,285</b>	<b>\$(1,197)</b>

The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.

The contract amounts of derivatives which are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

## 15. CONTINGENT LIABILITIES

At June 30, 2013, the Group had the following contingent liabilities:

	Millions of Yen	Thousands of U.S. Dollars
Guarantees of bank loans related to employees .....	¥105	\$1,065

## 16. COMPREHENSIVE INCOME

The components of other comprehensive income for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<b>3-month</b> <b>June 30, 2013</b>	12-month March 31, 2013	<b>3-month</b> <b>June 30, 2013</b>
Unrealized gain on available-for-sale securities:			
Gains arising during the year	¥434	¥1,673	\$4,402
Reclassification adjustments to profit or loss	(15)	51	(152)
Amount before income tax effect	419	1,724	4,250
Income tax effect	(144)	(592)	(1,461)
Total	¥275	¥1,132	\$2,789
Deferred loss on derivatives under hedge accounting:			
Gains arising during the year	¥(82)	¥(200)	\$(832)
Reclassification adjustments to profit or loss	(82)	(200)	(832)
Amount before income tax effect	(82)	(200)	(832)
Income tax effect	28	69	284
Total	¥(54)	¥(131)	\$(548)
Foreign currency translation adjustments:			
Adjustments arising during the year	¥(28)	¥ 6	\$(283)
Reclassification adjustments to profit or loss	(28)	6	(283)
Amount before income tax effect	(28)	6	(283)
Income tax effect	(28)	6	(283)
Total	¥(28)	¥ 6	\$(283)
Total other comprehensive income	¥193	¥1,007	\$1,958

## 17. SUBSEQUENT EVENTS

### *Appropriations of Retained Earnings*

On August 20, 2013, the following appropriation of retained earnings at June 30, 2013, was resolved by the Board of Directors:

	Millions of Yen	Thousands of U.S. Dollars
Fiscal period-end (3-month) cash dividends, ¥2.0 (\$0.02) per share .....	¥151	\$1,532

The total amount of the dividends above does not include ¥4 million (\$41 thousand) dividends to the ESOP because the Group's shares owned by the ESOP are included in the Group's treasury stock.

## 18. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available, and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

### **(1) Description of Reportable Segments**

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. Therefore, the Group's reportable segments consist of the Domestic, Overseas, Power Engineering and Real estate leasing segments. Domestic consists of consulting services in public and private sectors related mainly to infrastructure development. Overseas consists of consulting services related mainly to development projects funded by Official Development Assistance ("ODA"). Power Engineering consists of manufacturing of products and appliances related to electric production and distribution systems and engineering services related to construction and maintenance of public and private electric power facilities. Real estate leasing consists of sales of our Group's real estate leasing operation.

### **(2) Methods of Measurement for the Amount of Sales, Profit (Loss), Assets, Liabilities and Other Items for Each Reportable Segment**

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

### (3) Information about Sales, Profit (Loss), Assets, Liabilities and Other Items

Millions of Yen									
3-month									
June 30, 2013									
	Reportable Segment					Others	Total	Reconciliations	Consolidated
	Domestic	Overseas	Power Engineering	Real Estate Leasing	Total				
Sales									
Sales to customers .....	¥ 1,354	¥ 2,863	¥2,353	¥ 283	¥ 6,853	¥ 44	¥ 6,897		¥ 6,897
Intersegment sales .....	68		44	31	143		143	¥ (143)	
Total sales .....	1,422	2,863	2,397	314	6,996	44	7,040	(143)	6,897
Segment profit (loss) .....	¥(2,451)	¥ (748)	¥ (103)	¥ 210	¥(3,092)	¥ (73)	¥(3,165)	¥ 8	¥(3,157)
Segment assets .....	¥17,506	¥14,200	¥8,014	¥9,803	¥49,523	¥31,590	¥81,113	¥(9,662)	¥71,451
Other:									
Depreciation .....	¥ 37	¥ 13	¥ 68	¥ 37	¥ 155	¥ 66	¥ 221		¥ 221
Amortization of goodwill ....	77				77		77		77
Interest income .....	14	5	3	4	26	32	58	¥ (48)	10
Interest expense .....	8	23	8	4	43	15	58	(48)	10
Increase in property, plant and intangible assets .....	54	14	23	12	103	15	118		118

Millions of Yen									
12-month									
March 31, 2013									
	Reportable Segment					Other	Total	Reconciliations	Consolidated
	Domestic	Overseas	Power Engineering	Real Estate Leasing	Total				
Sales									
Sales to customers .....	¥35,547	¥18,638	¥15,930	¥1,131	¥71,246	¥ 1,166	¥72,412		¥72,412
Intersegment sales .....	393	3	173	125	694	5	699	¥ (699)	
Total sales .....	35,940	18,641	16,103	1,256	71,940	1,171	73,111	(699)	72,412
Segment profit (loss) .....	¥ 1,195	¥ 1,440	¥ 1,925	¥ 848	¥ 5,408	¥ (323)	¥ 5,085	¥ 1	¥ 5,086
Segment assets .....	¥29,563	¥13,975	¥10,536	¥9,827	¥63,901	¥34,152	¥98,053	¥(13,258)	¥84,795
Other:									
Depreciation .....	¥ 166	¥ 52	¥ 251	¥ 208	¥ 677	¥ 229	¥ 906		¥ 906
Amortization of goodwill ....	309				309		309		309
Amortization of negative goodwill .....	14				14		14		14
Interest income .....	35	15	5	18	73	197	270	¥ (191)	79
Interest expense .....	42	62	46	18	168	67	235	(191)	44
Increase in property, plant and intangible assets .....	144	205	403	74	826	161	987		987

Thousands of U.S. Dollars

	<b>3-month</b>								
	<b>June 30, 2013</b>								
	Reportable Segment					Others	Total	Reconciliations	Consolidated
Domestic	Overseas	Power Engineering	Real Estate Leasing	Total					
Sales									
Sales to customers .....	\$ 13,734	\$ 29,039	\$23,867	\$ 2,870	\$ 69,510	\$ 446	\$ 69,956		\$ 69,956
Intersegment sales .....	690		446	315	1,451		1,451	\$ (1,451)	
Total sales .....	14,424	29,039	24,313	3,185	70,961	446	71,407	(1,451)	69,956
Segment profit (loss) .....	\$(24,860)	\$(7,587)	\$(1,045)	\$ 2,130	\$(31,362)	\$(741)	\$(32,103)	\$ 81	\$(32,022)
Segment assets .....	\$177,564	\$144,031	\$81,286	\$99,432	\$502,313	\$320,418	\$822,731	\$(98,002)	\$724,729
Other:									
Depreciation .....	\$ 375	\$ 132	\$ 690	\$ 375	\$ 1,572	\$ 670	\$ 2,242		\$ 2,242
Amortization of goodwill ....	781				781		781		781
Interest income .....	142	51	30	41	264	324	588	\$ (487)	101
Interest expense .....	81	233	81	41	436	152	588	(487)	101
Increase in property, plant and intangible assets .....	548	142	233	122	1,045	152	1,197		1,197

Notes:

The differences between total amounts for reportable segments and amounts in the consolidated balance sheets or consolidated statement of operations and comprehensive income and the main details of these differences, which are related to difference adjustments at June 30 and March 31, 2013, were as follows:

### **Net sales**

	Millions of Yen		Thousands of U.S. Dollars
	<b>3-month</b>	12-month	<b>3-month</b>
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Reportable segment total .....	¥6,996	¥71,940	\$70,961
Other net sales .....	44	1,171	446
Elimination of intersegment transactions .....	(143)	(699)	(1,451)
Net sales in the consolidated statement of operations and comprehensive income ...	¥6,897	¥72,412	\$69,956

### **Profit**

	Millions of Yen		Thousands of U.S. Dollars
	<b>3-month</b>	12-month	<b>3-month</b>
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Reportable segment total .....	¥(3,092)	¥5,408	\$(31,362)
Other loss .....	(73)	(323)	(741)
Elimination of intersegment transactions .....	8	1	81
Non-operating items .....	(57)	(444)	(578)
Operating income in the consolidated statement of operations and comprehensive income .....	¥(3,214)	¥4,642	\$(32,600)

## Assets

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Reportable segment total .....	<b>¥49,523</b>	¥63,901	<b>\$502,313</b>
Other property .....	<b>31,590</b>	34,152	<b>320,418</b>
Elimination of intersegment transactions .....	<b>(9,662)</b>	(13,258)	<b>(98,002)</b>
Total assets in the consolidated balance sheet .....	<b>¥71,451</b>	¥84,795	<b>\$724,729</b>

## Other items

	Millions of Yen			
	June 30, 2013			
	Reportable Segment	Others	Reconciliations	Total
Depreciation .....	<b>¥155</b>	<b>¥66</b>		<b>¥221</b>
Amortization of goodwill .....	<b>77</b>			<b>77</b>
Interest income .....	<b>26</b>	<b>32</b>	<b>¥(48)</b>	<b>10</b>
Interest expense .....	<b>43</b>	<b>15</b>	<b>(48)</b>	<b>10</b>
Increase in property, plant and intangible assets .....	<b>103</b>	<b>15</b>		<b>118</b>

	Millions of Yen			
	March 31, 2013			
	Reportable Segment	Others	Reconciliations	Total
Depreciation .....	¥677	¥229		¥906
Amortization of goodwill .....	309			309
Amortization of negative goodwill ....	14			14
Interest income .....	73	197	¥(191)	79
Interest expense .....	168	67	(191)	44
Increase in property, plant and intangible assets .....	826	161		987

	Thousands of U.S. Dollars			
	June 30, 2013			
	Reportable Segment	Others	Reconciliations	Total
Depreciation .....	<b>\$1,572</b>	<b>\$670</b>		<b>\$2,242</b>
Amortization of goodwill .....	<b>781</b>			<b>781</b>
Interest income .....	<b>264</b>	<b>324</b>	<b>\$(487)</b>	<b>101</b>
Interest expense .....	<b>436</b>	<b>152</b>	<b>(487)</b>	<b>101</b>
Increase in property, plant and intangible assets .....	<b>1,045</b>	<b>152</b>		<b>1,197</b>

Note:

The main reconciling items of interest income and expense are eliminations of corporate interest in accounting for control.

The information about geographical areas for the 3-month fiscal period ended June 30, 2013, was as follows:

**Sales**

Millions of Yen						
<b>3-month</b>						
<b>June 30, 2013</b>						
Japan	Asia	Middle East	Africa	Latin America	Other	Total
<b>¥3,890</b>	<b>¥1,691</b>	<b>¥181</b>	<b>¥475</b>	<b>¥536</b>	<b>¥124</b>	<b>¥6,897</b>

Thousands of U.S. Dollars						
<b>3-month</b>						
<b>June 30, 2013</b>						
Japan	Asia	Middle East	Africa	Latin America	Other	Total
<b>\$39,456</b>	<b>\$17,152</b>	<b>\$1,836</b>	<b>\$4,818</b>	<b>\$5,437</b>	<b>\$1,257</b>	<b>\$69,956</b>

The information about major customers for the 3-month fiscal period ended June 30, 2013, was as follows:

Millions of Yen		
<b>3-month</b>		
<b>June 30, 2013</b>		
Name of Customers	Sales	Related Segment Name
Tokyo Electric Power Company, Incorporated .....	<b>¥873</b>	Power Engineering
Japan International Cooperation Agency .....	<b>508</b>	Overseas
Government of Vietnam .....	<b>386</b>	Overseas

Thousands of U.S. Dollars		
<b>3-month</b>		
<b>June 30, 2013</b>		
Name of Customers	Sales	Related Segment Name
Tokyo Electric Power Company, Incorporated .....	<b>\$8,855</b>	Power Engineering
Japan International Cooperation Agency .....	<b>5,153</b>	Overseas
Government of Vietnam .....	<b>3,915</b>	Overseas

The information about goodwill for the 3-month fiscal period ended June 30, 2013, was as follows:

Millions of Yen								
<b>3-month</b>								
<b>June 30, 2013</b>								
	Reportable Segment				Total	Others	Elimination/ Corporate	Consolidated
	Domestic	Overseas	Power Engineering	Real Estate Leasing				
Amortization of goodwill ....	<b>¥ 77</b>				<b>¥ 77</b>			<b>¥ 77</b>
Goodwill at June 30, 2013 .....	<b>542</b>				<b>542</b>			<b>542</b>

Thousands of U.S. Dollars								
<b>3-month</b>								
<b>June 30, 2013</b>								
	Reportable Segment				Total	Others	Elimination/ Corporate	Consolidated
	Domestic	Overseas	Power Engineering	Real Estate Leasing				
Amortization of goodwill ...	<b>\$ 781</b>				<b>\$ 781</b>			<b>\$ 781</b>
Goodwill at June 30, 2013 ....	<b>5,498</b>				<b>5,498</b>			<b>5,498</b>

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nippon Koei Co., Ltd.:

We have audited the accompanying consolidated balance sheet of Nippon Koei Co., Ltd. and its consolidated subsidiaries as of June 30, 2013, and the related consolidated statements of operations and comprehensive income, changes in equity, and cash flows for the three-month period then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nippon Koei Co., Ltd. and its consolidated subsidiaries as of June 30, 2013, and the consolidated results of their operations and their cash flows for the three-month period then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

September 27, 2013

# Nonconsolidated Balance Sheet

Nippon Koei Co., Ltd.  
June 30, 2013

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	June 30, 2013	March 31, 2013	June 30, 2013
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents .....	¥ 9,189	¥ 4,758	\$ 93,204
Receivables:			
Trade notes .....	75	40	761
Trade accounts .....	6,731	24,659	68,273
Allowance for doubtful accounts .....	(154)	(2)	(1,562)
Short-term loan receivables .....	1,217	1,807	12,344
Inventories - work in process .....	8,662	5,413	87,859
Deferred tax assets (Note 9) .....	2,063	1,143	20,925
Prepaid expenses and other current assets .....	1,640	1,625	16,634
Total current assets .....	<u>29,423</u>	<u>39,443</u>	<u>298,438</u>
<b>PROPERTY, PLANT AND EQUIPMENT (Notes 5 and 7):</b>			
Land .....	11,884	11,884	120,540
Buildings and structures .....	18,125	18,129	183,842
Machinery and equipment .....	2,285	2,290	23,177
Furniture and fixtures .....	2,193	2,182	22,244
Construction in progress .....	12	3	121
Lease assets .....	124	143	1,258
Total .....	<u>34,623</u>	<u>34,631</u>	<u>351,182</u>
Accumulated depreciation .....	(15,149)	(15,049)	(153,657)
Net property, plant and equipment .....	<u>19,474</u>	<u>19,582</u>	<u>197,525</u>
<b>INVESTMENTS AND OTHER ASSETS:</b>			
Investment securities (Note 3) .....	7,639	7,282	77,483
Investments in and long-term loans to subsidiaries and associated companies (Note 4) .....	7,053	6,474	71,539
Deferred tax assets (Note 9) .....			
Other assets .....	2,753	2,734	27,923
Allowance for doubtful accounts .....	(2)	(5)	(20)
Total investments and other assets .....	<u>17,443</u>	<u>16,485</u>	<u>176,925</u>
<b>TOTAL</b> .....	<u>¥66,340</u>	<u>¥75,510</u>	<u>\$672,888</u>

See notes to nonconsolidated financial statements.

<b>LIABILITIES AND EQUITY</b>	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
<b>CURRENT LIABILITIES:</b>			
Short-term borrowings (Note 5) .....	¥ 7,090	¥11,980	\$ 71,914
Current portion of long-term debt (Note 5) .....	198	231	2,008
Payables:			
Trade notes .....	490	695	4,970
Trade accounts .....	1,588	5,153	16,107
Accrued expenses .....	2,543	1,120	25,794
Income taxes payable .....	29	1,595	294
Advances received .....	5,965	4,609	60,503
Accrued bonuses .....	757	1,474	7,678
Allowance for anticipated project loss .....	60	39	609
Allowance for loss from a disaster .....	2	2	20
Other current liabilities .....	2,509	3,002	25,449
Total current liabilities .....	<b>21,231</b>	29,900	<b>215,346</b>
<b>LONG-TERM LIABILITIES:</b>			
Long-term debt (Note 5) .....	1,544	548	15,661
Liability for retirement benefits (Note 6) .....	238	248	2,414
Allowance for environmental measures .....	25	25	254
Asset retirement obligations .....	48	48	487
Deposits received (Note 7) .....	1,699	1,741	17,233
Deferred tax liabilities (Note 9) .....	622	505	6,309
Total long-term liabilities .....	<b>4,176</b>	3,115	<b>42,358</b>
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b> (Notes 11 and 12)			
<b>EQUITY</b> (Notes 8 and 13):			
Common stock, authorized, 189,580,000 shares; issued, 86,656,510 shares on June 30 and March 31, 2013 .....	7,393	7,393	74,987
Capital surplus:			
Additional paid-in capital .....	6,093	6,093	61,801
Other capital surplus .....	115	115	1,166
Retained earnings:			
Legal reserve .....	1,546	1,546	15,681
Retained earnings - unappropriated .....	28,453	30,266	288,600
Unrealized gain on available-for-sale securities .....	884	612	8,967
Deferred loss on derivatives under hedge accounting .....	(186)	(132)	(1,887)
Treasury stock—at cost 11,085,421 shares on June 30, 2013 and 11,185,920 shares on March 31, 2013 .....	(3,365)	(3,398)	(34,131)
Total equity .....	<b>40,933</b>	42,495	<b>415,184</b>
<b>TOTAL</b> .....	<b>¥66,340</b>	¥75,510	<b>\$672,888</b>

# Nonconsolidated Statement of Operations

Nippon Koei Co., Ltd.

Fiscal Period from April 1 to June 30, 2013

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	3-month	12-month	3-month
	June 30, 2013	March 31, 2013	June 30, 2013
<b>NET SALES</b> .....	¥ 5,326	¥55,507	\$ 54,022
<b>COST OF SALES</b> .....	4,770	40,543	48,382
Gross profit .....	556	14,964	5,640
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b> (Note 10) .....	2,889	11,340	29,304
Operating (loss) income .....	(2,333)	3,624	(23,664)
<b>OTHER INCOME (EXPENSES):</b>			
Interest and dividend income .....	211	440	2,140
Interest expense .....	(20)	(82)	(203)
Foreign currency exchange loss .....	(60)	(51)	(609)
Gain on sales of investment securities .....	16	49	162
Loss on sales of investment securities .....		(102)	
Provision of allowance for doubtful accounts of subsidiaries and associated companies .....	(152)		(1,542)
Other-net .....	44	152	448
Other income-net .....	39	406	396
<b>(LOSS) INCOME BEFORE INCOME TAXES</b> ..	(2,294)	4,030	(23,268)
<b>INCOME TAXES</b> (Note 9):			
Current .....	88	1,910	893
Income taxes for prior periods .....	(230)	57	(2,333)
Deferred .....	(919)	(91)	(9,322)
Total income taxes .....	(1,061)	1,876	(10,762)
<b>NET (LOSS) INCOME</b> .....	¥(1,233)	¥ 2,154	\$ (12,506)

	Yen		U.S. Dollars (Note 1)
<b>PER SHARE OF COMMON STOCK</b> (Note 2. t.):			
Basic net (loss) income .....	¥(16.33)	¥ 28.54	\$ (0.17)
Cash dividends applicable to the year .....	2.00	7.50	0.02

See notes to nonconsolidated financial statements.

# Nonconsolidated Statement of Changes in Equity

Nippon Koei Co., Ltd.

Fiscal Period from April 1 to June 30, 2013

	Thousands	Millions of Yen								
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus		Retained Earnings		Unrealized Gain (Loss) on Available-for-Sale Securities	Deferred Gain (Loss) on Derivatives under Hedge Accounting	Treasury Stock	Total Equity
			Additional Paid-in Capital	Other Capital Surplus	Legal Reserve	Unappropriated				
<b>BALANCE, APRIL 1, 2012</b> .....	75,486	¥7,393	¥6,093	¥ 38	¥1,546	¥28,679	¥(510)	¥ (1)	¥(3,317)	¥39,921
Net income .....						2,154				2,154
Cash dividends, ¥7.50 per share .....						(567)				(567)
Purchase of treasury stock .....	(32)								(87)	(87)
Disposal of treasury stock .....	17			77					6	83
Net change in the year .....							1,122	(131)		991
<b>BALANCE, MARCH 31, 2013</b> .....	75,471	7,393	6,093	115	1,546	30,266	612	(132)	(3,398)	42,495
Net loss .....						(1,233)				(1,233)
Cash dividends, ¥7.50 per share .....						(580)				(580)
Purchase of treasury stock .....	(8)								(3)	(3)
Disposal of treasury stock .....	108								36	36
Net change in the fiscal period (3 months) .....							272	(54)		218
<b>BALANCE, JUNE 30, 2013</b> .....	75,571	¥7,393	¥6,093	¥115	¥1,546	¥28,453	¥ 884	¥(186)	¥(3,365)	¥40,933

	Thousands of U.S. Dollars (Note 1)								
	Common Stock	Capital Surplus		Retained Earnings		Unrealized Gain (Loss) on Available-for-Sale Securities	Deferred Gain (Loss) on Derivatives under Hedge Accounting	Treasury Stock	Total Equity
		Additional Paid-in Capital	Other Capital Surplus	Legal Reserve	Unappropriated				
<b>BALANCE, MARCH 31, 2013</b> .....	\$74,987	\$61,801	\$1,166	\$15,681	\$306,989	\$6,208	\$(1,339)	\$(34,466)	\$431,027
Net loss .....					(12,506)				(12,506)
Cash dividends, \$0.08 per share .....					(5,883)				(5,883)
Purchase of treasury stock .....								(30)	(30)
Disposal of treasury stock .....								365	365
Net change in the fiscal period (3 months) .....						2,759	(548)		2,211
<b>BALANCE, JUNE 30, 2013</b> .....	\$74,987	\$61,801	\$1,166	\$15,681	\$288,600	\$8,967	\$(1,887)	\$(34,131)	\$415,184

See notes to nonconsolidated financial statements.

# Notes to Nonconsolidated Financial Statements

Nippon Koei Co., Ltd.

Fiscal Period from April 1 to June 30, 2013

## 1. BASIS OF PRESENTATION OF NONCONSOLIDATED FINANCIAL STATEMENTS

The accompanying nonconsolidated financial statements have been prepared from the accounts maintained by Nippon Koei Co., Ltd. (the “Company”) in accordance with the provisions set forth in the Companies Act of Japan (the “Companies Act”) and in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

As consolidated statements of cash flows and certain disclosures are presented in the consolidated financial statements of the Company, nonconsolidated statements of cash flows and certain disclosures are not presented herein in accordance with accounting principles generally accepted in Japan.

In preparing these nonconsolidated financial statements, certain reclassifications and rearrangements have been made to the Company’s nonconsolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the nonconsolidated financial statements for the year ended March 31, 2013 to conform to the classifications used in nonconsolidated financial statements for the 3-month fiscal period ended June 30, 2013.

The nonconsolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥98.59 to \$1, the approximate rate of exchange at June 30, 2013. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### *Change in fiscal year-end*

The Company changed its fiscal year-end from March 31 to June 30 by the resolution of the 68th Annual General Shareholders’ Meeting held on June 27, 2013, in order to make operations more efficient and decrease the work load which becomes heavy in March with the cluster of projects requiring completion. Due to this change, the fiscal period ended June 30, 2013, is the 3-month fiscal period from April 1 to June 30, 2013.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Nonconsolidation** — The nonconsolidated financial statements do not include the accounts of subsidiaries. Investments in subsidiaries and associated companies are stated at cost.

**b. Cash Equivalents** — Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and investment trusts, all of which mature or become due within three months of the date of acquisition.

**c. Inventories** — Work in process is stated at the lower of cost, mainly determined by the specific identification cost method or net selling value.

**d. Marketable and Investment Securities** — Marketable and investment securities are classified and accounted for, depending on management’s intent, as follows:

(1) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity are reported at amortized cost; (2) available-for-sale securities, which are not classified as the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity and (3) investments in subsidiaries and associated companies are reported at cost.

Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to operations.

- e. Property, Plant and Equipment** — Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is computed substantially by the declining-balance method at rates based on the estimated useful lives of the assets, while the straight-line method is applied to buildings acquired after April 1, 1998, and lease assets as well as other equipment for rent. The range of useful lives is principally from 3 to 50 years for buildings and structures, from 2 to 15 years for machinery and equipment and from 2 to 20 years for furniture and fixtures. The useful lives for lease assets are the terms of the respective leases.
- f. Long-Lived Assets** — The Company reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- g. Allowance for Doubtful Accounts** — The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the Group's past credit loss experience and an evaluation of potential losses in the receivables outstanding.
- h. Retirement and Pension Plans** — The Company has a contributory defined benefit pension plan and unfunded retirement benefit plan for the benefit of its employees.

Effective April 1, 2000, the Company adopted a new accounting standard for employees' retirement benefits and accounted for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date.

Unrecognized actuarial gain or loss is recognized by the straight-line method over 13 years.

Unrecognized prior service costs are recognized by the straight-line method over 13 years.

Hitherto, retirement benefits for directors and Audit & Supervisory Board members were provided at the amount which would be required if all directors and Audit & Supervisory Board members retired at the balance sheet date, but currently, the Company abolished benefit pension plans for directors and Audit & Supervisory Board members. The balance in the nonconsolidated balance sheet is the estimated amount for directors and Audit & Supervisory Board members who have belonged to the Company since when the plans were effective.

In the nonconsolidated statements, treatment of unrecognized actuarial gains and losses and unrecognized prior service cost differ from it in the consolidated statements. In the nonconsolidated balance sheet, prepaid pension cost is calculated by the defined benefit obligations, adding or deducting unrecognized actuarial gains and losses and unrecognized prior service cost, and deducting the pension assets.

- i. Allowance for Anticipated Project Loss** — The Company has made a provision for anticipated losses on uncompleted project contracts.
- j. Asset Retirement Obligations** — In March 2008, the ASBJ published ASBJ Statement No. 18, "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No. 21, "Guidance on Accounting Standard for Asset Retirement Obligations." Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

**k. Research and Development Costs** — Research and development costs are charged to income as incurred.

**l. Leases** — In March 2007, the ASBJ issued ASBJ Statement No. 13, “Accounting Standard for Lease Transactions,” which revised the previous accounting standard for lease transactions. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

Under the previous accounting standard, finance leases that deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain “as if capitalized” information was disclosed in the notes to the lessee’s financial statements. The revised accounting standard requires that all finance lease transactions be capitalized to recognizing lease assets and lease obligations in the balance sheet. In addition, the revised accounting standard permits leases which existed at the transition date and do not transfer ownership of the leased property to the lessee to be measured at the amount of obligation under finance leases less interest expense at the transition date and recorded as acquisition cost of lease assets.

The Company applied the revised accounting standard effective April 1, 2008. In addition, the Company accounted for leases which existed at the transition date and do not transfer ownership of the leased property to the lessee as acquisition cost of lease assets measured at the amount of obligation under finance leases at the transition date.

All other leases are accounted for as operating leases.

**m. Accrued Bonuses** — Bonuses to employees, directors and Audit & Supervisory Board members are accrued at the end of the year to which such bonuses are attributable.

**n. Allowance for Environmental Measures** — The Company has made a provision for the treatment of PCB Wastes based on the Act on Special Measures concerning Promotion of Proper Treatment of PCB Wastes.

**o. Allowance for Loss from a Disaster** — The Company has made a provision for the rehabilitation of property, plant and equipment which were damaged by the Great East Japan Earthquake.

**p. Income Taxes** — The provision for income taxes is computed based on the pretax income included in the nonconsolidated statement of operations. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

**q. Foreign Currency Transactions** — All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the nonconsolidated statement of operations.

**r. Revenue Recognition** — If the outcome of a construction contract can be estimated reliably, the contract revenue is recognized by the percentage-of-completion method which is measured by reference to the percentage of total cost incurred to date to estimated total cost.

All other construction projects, except the aforementioned, are recorded using the completed-contract method (including the partially completed-contract method).

**s. Derivatives and Hedging Activities** — The Company uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange. Foreign exchange forward contracts are utilized by the Company to reduce its exposures to fluctuations in foreign currency exchange rates. The Company does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the nonconsolidated statement of operations and (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Foreign exchange forward contracts are measured at fair value but the unrealized gains/losses are deferred until the underlying transactions are completed.

*t. Per Share Information* — Basic net operations per share is computed by dividing net operations available to shareholders of common stock by the weighted-average number of shares of common stock outstanding for the period. The weighted-average numbers of shares of common stock for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, were 75,517,610 and 75,469,721, respectively.

Diluted net operations per share of common stock are not disclosed because the Company has nothing that might dilute the per share information for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013.

Cash dividends per share presented in the accompanying nonconsolidated statement of operations are dividends applicable to the respective years including dividends to be paid after the end of the fiscal period.

*u. Accounting Changes and Error Corrections* — In December 2009, the ASBJ issued ASBJ Statement No. 24, “Accounting Standard for Accounting Changes and Error Corrections” and ASBJ Guidance No. 24, “Guidance on Accounting Standard for Accounting Changes and Error Corrections.” Accounting treatments under this standard and guidance are as follows:

(1) Changes in Accounting Policies-When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.

(2) Changes in Presentation-When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(3) Changes in Accounting Estimates-A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods.

(4) Corrections of Prior-Period Errors-When an error in prior-period financial statements is discovered, those statements are restated.

*v. Additional Information*

*Employee Stock Ownership Plan Trust (“ESOP”)* — The Company has introduced an employee incentive plan, ESOP. Acquisition and sales of the Company’s shares are accounted for under the assumption that the Company and ESOP are the same entity. Accordingly, assets, including the Company’s shares owned by ESOP, and liabilities, and profits and loss of ESOP are included in the Company’s nonconsolidated balance sheet, nonconsolidated statement of operations and nonconsolidated statement of changes in equity.

### 3. INVESTMENT SECURITIES

Investment securities as of June 30 and March 31, 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Non-current:			
Marketable equity securities .....	¥6,350	¥6,013	\$64,408
Government and corporate bonds .....	741	742	7,516
Other .....	548	527	5,559
<b>Total .....</b>	<b>¥7,639</b>	<b>¥7,282</b>	<b>\$77,483</b>

#### 4. INVESTMENTS IN AND LONG-TERM LOANS TO SUBSIDIARIES AND ASSOCIATED COMPANIES

Investments in and advances to subsidiaries and associated companies as of June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Investments .....	¥6,320	¥6,208	\$64,104
Long-term loans .....	733	266	7,435
<b>Total</b> .....	<b>¥7,053</b>	<b>¥6,474</b>	<b>\$71,539</b>

The value of the investment securities of subsidiaries and associated companies are measured at the original acquisition costs, as their fair value cannot be reliably determined at June 30, 2013, since market value and estimated future cash flows are not available.

#### 5. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at June 30, 2013 and March 31, 2013 consisted of notes to banks and subsidiaries. The annual interest rates applicable to the short-term borrowings ranged from 0.640% to 0.850% and 0.485% to 0.860% at June 30, 2013 and March 31, 2013, respectively.

Long-term debt at June 30 and March 31, 2013, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
Unsecured loan from bank due serially to 2023 with interest rates ranging from 0.860% to 0.870% .....	¥1,650	¥ 650	\$16,736
Loan from bank due serially to 2013 with interest rate of 1.250% .....	50	79	507
Obligation under finance leases .....	42	50	426
<b>Total</b> .....	<b>1,742</b>	<b>779</b>	<b>17,669</b>
Less current portion .....	(198)	(231)	(2,008)
Long-term debt, less current portion .....	<b>¥1,544</b>	<b>¥ 548</b>	<b>\$15,661</b>

Annual maturities of long-term debt at June 30, 2013, for the five years and thereafter were as follows:

Period Ending June 30	Millions of Yen		Thousands of U.S. Dollars	
	Long-Term Debt	Lease Obligations	Long-Term Debt	Lease Obligations
2014 .....	¥ 180	¥19	\$ 1,826	\$193
2015 .....	130	13	1,319	132
2016 .....	164	6	1,663	61
2017 .....	266	3	2,698	30
2018 .....	266	1	2,698	10
2019 and thereafter .....	694	0	7,039	0
<b>Total</b> .....	<b>¥1,700</b>	<b>¥42</b>	<b>\$17,243</b>	<b>\$426</b>

The Company had a commitment-line contract of ¥8,000 million (\$81,144 thousand) over three years with financial institutions in order to secure the stability of long-term funding. The contract included a restrictive financial covenant. At June 30, 2013, the Company had not utilized the commitment line. In addition, the Company had overdraft contracts of ¥10,200 million (\$103,459 thousand) in total. At June 30, 2013, the Company had not utilized the overdraft.

At June 30, 2013, land and building of ¥1,981 million (\$20,093 thousand) were pledged as collateral for long-term debt of ¥50 million (\$507 thousand).

## **6. RETIREMENT AND PENSION PLANS**

Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

In addition, the Company completely transitioned from the approved pension plan to the defined benefit corporate pension plan in October 2010.

The liabilities for retirement benefits at June 30 and March 31, 2013, for directors and Audit & Supervisory Board members were ¥27 million (\$274 thousand) and ¥27 million, respectively. The retirement benefits for directors and Audit & Supervisory Board members are paid subject to the approval of the shareholders.

## **7. DEPOSITS RECEIVED**

Deposits received from tenants amounted to ¥1,501 million (\$15,225 thousand) at June 30, 2013, and ¥1,543 million at March 31, 2013.

At June 30, 2013, land, building and structures for rent of ¥1,345 million (\$13,642 thousand) were pledged as collateral for these deposits.

## **8. EQUITY**

Japanese companies are subject to the Companies Act. The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### **a. Dividends**

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria, such as (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥ 3 million.

### **b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus**

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of

additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

c. Treasury Stock and Treasury Stock Acquisition Rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by specific formula. Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 9. INCOME TAXES

The Company is subject to Japanese national and local operations taxes which, in the aggregate, resulted in statutory tax rates of approximately 36.8% for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013.

The tax effects of significant temporary differences which resulted in deferred tax assets and liabilities at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	June 30, 2013	March 31, 2013	June 30, 2013
<b>Deferred tax assets :</b>			
Accrued bonuses .....	¥1,175	¥ 892	\$11,918
Tax loss carryforwards .....	626		6,350
Liability for retirement benefits for directors and Audit & Supervisory Board members .....	9	9	91
Liability for retirement benefits for employees .....	74	78	751
Allowance for anticipated project loss .....	22	14	223
Allowance for doubtful accounts .....	57	1	578
Loss on impairment of long-lived assets .....	54	54	548
Carryover of foreign tax credit limit .....		406	
Other .....	544	562	5,517
Less valuation allowance .....	(248)	(663)	(2,515)
<b>Total</b> .....	<b>¥2,313</b>	<b>¥1,353</b>	<b>\$23,461</b>
<b>Deferred tax liabilities:</b>			
Reserve for deferred gains on sale of property .....	¥ 174	¥ 175	\$ 1,765
Unrealized gain on available-for-sale securities .....	463	321	4,696
Prepaid pension cost .....	229	214	2,323
Other .....	5	5	51
<b>Total</b> .....	<b>¥ 871</b>	<b>¥ 715</b>	<b>\$ 8,835</b>
<b>Net deferred tax assets</b> .....	<b>¥1,442</b>	<b>¥ 638</b>	<b>\$14,626</b>

A reconciliation between the statutory tax rate and the actual effective tax rate reflected in the accompanying nonconsolidated statement of operations for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, were as follows:

	<b>June 30, 2013</b>	March 31, 2013
Statutory tax rate .....	<b>36.8%</b>	36.8%
Per capita levy of local tax .....	<b>(0.9)</b>	2.1
Expenses not deductible for tax purposes .....	<b>(0.5)</b>	1.0
Valuation allowance .....	<b>0.5</b>	1.9
Income taxes for prior periods .....	<b>10.0</b>	1.4
Other – net .....	<b>0.3</b>	3.4
Actual effective tax rate .....	<b>46.2%</b>	46.6%

As of June 30, 2013, the Company had tax loss carryforwards aggregating approximately ¥1,700 million (\$17,243 thousand) which were available to be offset against taxable income of the Company in future years. These tax loss carryforwards, if not utilized, will expire in 2020.

## 10. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to income were ¥91 million (\$923 thousand) and ¥410 million for the 3-month fiscal period ended June 30, 2013, and the year ended March 31, 2013, respectively.

## 11. LEASES

### (1) Lessee

The minimum rental commitments under noncancelable operating leases at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Due within one year .....	<b>¥2</b>	¥2	<b>\$20</b>
Due after one year .....	<b>5</b>	5	<b>51</b>
<b>Total</b> .....	<b>¥7</b>	¥7	<b>\$71</b>

### (2) Lessor

The minimum rental commitments under noncancelable operating leases at June 30 and March 31, 2013, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<b>June 30, 2013</b>	March 31, 2013	<b>June 30, 2013</b>
Due within one year .....	<b>¥ 604</b>	¥ 693	<b>\$ 6,127</b>
Due after one year .....	<b>1,288</b>	1,372	<b>13,064</b>
<b>Total</b> .....	<b>¥1,892</b>	¥2,065	<b>\$19,191</b>

## 12. CONTINGENT LIABILITIES

At June 30, 2013, the Company had the following contingent liabilities:

	Millions of Yen	Thousands of U.S. Dollars
Guarantees of bank loans related to employees .....	¥105	\$1,065
Refundment bonds of subsidiaries .....	¥ 15	\$ 152

## 13. SUBSEQUENT EVENTS

### *Appropriations of Retained Earnings*

On August 20, 2013, the following appropriation of retained earnings at June 30, 2013, was resolved by the Board of Directors:

	Millions of Yen	Thousands of U.S. Dollars
Fiscal period-end (3-month) cash dividends, ¥2.0 (\$0.02) per share .....	¥151	\$1,532

The total amount of the dividends above does not include ¥4 million (\$41 thousand) dividends to the ESOP because the Company's shares owned by the ESOP are included in the Company's treasury stock.

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Nippon Koei Co., Ltd.:

We have audited the accompanying nonconsolidated balance sheet of Nippon Koei Co., Ltd. as of June 30, 2013, and the related nonconsolidated statements of operations and changes in equity for the three-month period then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

### Management's Responsibility for the Nonconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of these nonconsolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of nonconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these nonconsolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the nonconsolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the nonconsolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the nonconsolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the nonconsolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the nonconsolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the nonconsolidated financial statements referred to above present fairly, in all material respects, the financial position of Nippon Koei Co., Ltd. as of June 30, 2013, and the results of its operations for the three-month period then ended in accordance with accounting principles generally accepted in Japan.

### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the nonconsolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

*Deloitte Touche Tohmatsu LLC*

September 27, 2013

# Corporate Information

## Board of Directors, Officers and Corporate Auditors

### Chairperson

Yoshihiko Tsunoda\*

### President:

Noriaki Hirose\*

### Director and Executive Vice Presidents:

Shoji Nishitani\*

Katsumi Yoshida

Asao Yamakawa

### Director and Senior Managing Executive Officer:

Tamotsu Yoshida

### Director and Managing Executive Officers:

Ryuichi Arimoto

Akira Mizukoshi

Noboru Takano

Yoshikimi Inoue

### Director and Executive Officer:

Hiroyuki Akiyoshi

### Director:

Masahisa Naito

### Corporate Auditors:

Toshiaki Shimizu

Izumi Arai

Mineo Enomoto

### Senior Managing Executive Officer:

Takashi Karasaki

### Managing Executive Officer:

Hiromichi Sekine

### Executive Officers:

Masanao Nishimura

Takashi Seki

Hiroyuki Kasahara

Haruyoshi Takura

Naoki Honjo

Yoshikatsu Inada

Shingo Ono

Hiroshi Tanaka

Masanobu Sakamoto

Takayasu Tsuyusaki

Syuichi Ueda

Yasushi Sugo

Akichika Ishibashi

\*Representative Directors As of September 27, 2013

## Stock Information

Shares authorized	189,580,000
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Shares issued	86,656,510
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Stockholders of minimum tradable stock unit	6,292
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As of June 30, 2013

## Major Shareholders

	Share owned	Percentage of total owned
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	3,699,263	4.3
Meiji Yasuda Life Insurance Company.	3,529,522	4.1
The Koei Employees' Stockholders Association	2,873,078	3.3
Japan Trustee Services Bank, Ltd. (Trustee)	2,769,000	3.2
The Master Trust Bank of Japan, Ltd. (trust a/c)	2,225,000	2.6
Mizuho Corporate Bank, Ltd.	1,910,634	2.2
Tsukishima Kikai Co.,Ltd	1,843,000	2.1
Japan Trustee Services Bank, Ltd. (ESOP trust a/c)	1,803,000	2.1
CBNY DFA INTL SMALL CAP VALUE PORTFOLIO	1,481,000	1.7
CREDIT SUISSE SECURITIES (EUROPE) LIMITED PB SEC INT NON-TR CLIENT	1,280,000	1.5

As of June 30, 2013

Besides the above, the Company owns 9,282,421 shares of treasury stock (10.7%)
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## Major Offices and Facilities

### Head Office

4 Kojimachi 5-chome, Chiyoda-ku,  
Tokyo 102-8539, Japan

### Shin-Kojimachi Office

2 Kojimachi 4-chome, Chiyoda-ku,  
Tokyo 102-0083, Japan

### Hanzomon Office

5 Kojimachi 2-chome, Chiyoda-ku,  
Tokyo 102-0083, Japan

### Domestic Branch Offices

Tokyo, Sapporo, Sendai, Fukushima, Niigata,  
Nagoya, Osaka, Hiroshima, Shikoku, Fukuoka

### Research Facility

Research and Development Center in Tsukuba  
Science City, Ibaraki

### Overseas Offices (Liaison Office)

Jakarta, Manila, Hanoi(Ho Chi Minh), Bangkok  
(Vientiane, Phnom Penh), Yangon, New Delhi,  
Colombo, Middle East(Amman, Baghdad, Tunis,  
Rabat, Doha), Nairobi, Lima

## Major Businesses

### Consulting Administration

#### Field of activity

- Water Resources
- Energy
- Urban & Regional Development
- Transportation
- Agriculture & Rural Development
- Environment
- Climate Change
- Information & Communication Technology
- Geosphere Engineering
- Project and Program Management
- Public Private Partnership/Private Finance Initiative

#### Services

- Preliminary investigation, Planning, Feasibility studies, Assessment, Detailed design, Construction supervision, Operation and maintenance

### Engineering Administration

#### Field of activity

- Electrical and civil works for electric power facilities (generation, transmission, substation, distribution schemes and wiring of buildings)
- Electric power utilities (turbines, generators, transformers, control devices and communications equipment)
- Electric equipment and devices
- Safety equipment
- Skin electric thermo-system heaters (SECT-heaters)
- Factory automation equipment

#### Services

- Surveys, Studies, Planning, Design, Construction, Installation, Sale

# Major Nippon Koei Group Companies

While mainly focused on engineering consulting, electrical power engineering, and power generation, the Nippon Koei Group is also active in a wide range of related fields. The various businesses peripheral to the activities of Nippon Koei, the main company in the Group, are taken on by subsidiaries and affiliates located both at home and abroad.

These related companies, together with the principle corporation, make up the Nippon Koei Group.

The various firms maintain close cooperation based on relationships of interdependence that enhance the strength and cohesion of the Group as a whole.

As of June 2013, the total number of employees of the Group companies based in Japan came to about 2,919, of which over 1,200 were registered engineers. The Group truly has a wealth of highly skilled technical experts.

The subsidiary companies that comprise the major Nippon Koei Group are as follows:

## **Tamano Consultants Co., Ltd.**

This company is headquartered in the city of Nagoya and provides engineering consulting services centered on the Chubu Region. The company boasts the most highly regarded urban and regional planning group in Japan.

## **Nippon Civic Consulting Engineers Co., Ltd.**

This company provides consulting services centered on planning, design, and construction supervision of underground structures such as urban tunnels. The company specializes in shield tunneling technology and the development of new underground construction technology.

## **El Koei Co., Ltd.**

This company conducts employment and staff supply for Nippon Koei Group. The company provides various fields of qualified human resources to support the activity of the Group Companies.

## **KRI International Corporation**

This company has been established to enhance non-engineering consulting works of the Nippon Koei Group's activities. KRI provides the consulting services mainly in the fields of economic and industrial development including finance and management, education and human resources development, and regional and community development.

## **Nippon Koei U.K. Co., Ltd.**

This company provides engineering consulting services to enforce Nippon Koei's overseas operation in the primary fields of environment, water supply and wastewater.

## **Nippon Koei Latin America-Caribbean Co., Ltd.**

This company has been established to enhance Nippon Koei's operation in Latin America and Caribbean and provides consulting engineering and technical services for various development sectors in the region.

## **NIPPON KOEI LAC, INC..**

This company has been incorporated in Panama in order to promote further localization of Nippon Koei's operation in Latin America and Caribbean region.

## **NIPPON KOEI LAC DO BRASIL LTDA.**

This company has been incorporated in Brasil in order to promote further localization of Nippon Koei's operation in Latin America.

## **Nippon Koei India Pvt. Ltd.**

This company has been established to enhance Nippon Koei's operation in India and provides consulting engineering and technical services for various development sectors focusing on projects in India and other developing countries.

## **Nippon Koei Vietnam International LLC Co., Ltd.**

This company has been established to enhance Nippon Koei's operation in Vietnam and surrounding countries in the Greater Mekong Subregion and provides consulting services for various development sectors in the region.

## **PT Indokoei International**

This company has been incorporated in Indonesia by Nippon Koei Co., Ltd. and Indonesian partner company and provides the services of engineering and management consultancy to clients in Indonesia as well as overseas.

## **Philkoei International, Inc.**

This company has been incorporated in the Philippines by Nippon Koei Co., Ltd. and Filipino investors and providing consulting engineering and technical services for various development sectors focusing on projects in the Philippines and other overseas countries.

## **Thaikoei International Co., Ltd.**

This company has been incorporated in Thailand and providing consulting services for various development sectors focusing on projects in Thailand and other countries in Greater Mekong Subregion.

## **Nippon Koei Africa Pty. Ltd. / Nippon Koei Mozambique, Ltda.**

This company has been established to enhance Nippon Koei's operation in Sub-Saharan Africa and provides consulting engineering and technical services for various development sectors in the region.

## **Koei System Inc.**

This company develops software programs used in computer control applications, dispatches personnel, and provides support and software development for office automation systems on a consignment basis.

## **Nikki Corporation**

This company conducts real estate management, leasing, and insurance services for Nippon Koei and other Group companies. It also sells, imports, and exports electrical power equipment and rents and leases various goods.

 **NIPPON KOEI CO.,LTD.**

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